

# PGT COMMERCE MALE

## Section : Mental Ability

Q.1 Rohini starts walking straight towards East. After walking 75 metres, she turns to the left and walks 25 metres straight. Again, she turns to the left, walks 40 metres straight, again turns to the left and walks 25 metres straight. How far is she from the starting point?

Question ID : 1679436007

- Ans
- 1. 47 metres
  - 2. 33 metres
  - 3. 45 metres
  - 4. 35 metres

Q.2 Read the given information carefully and answer the question that follows:  
Anandh, Vikram, Monish and Barani are to be seated in a row. However, Monish and Barani cannot be together. Also, Vikram cannot be at the third place.  
Which of the following must be FALSE?

Question ID : 1679436008

- Ans
- 1. Anandh is at the second place
  - 2. Anandh is at the third place
  - 3. Anandh is at the fourth place
  - 4. Anandh is at the first place

Q.3 Elephant is related to Trumpet in the same way as Cat is related to:

Question ID : 1679436009

- Ans
- 1. Caw
  - 2. Mew
  - 3. Squeak
  - 4. Kitten

Q.4 If '+' stands for 'addition', '-' for 'subtraction', '%' for 'division', '\*' for 'multiplication', '=' for 'equal to', '>' for 'greater than' and '<' for 'less than', then state which of the following statements is true?

Question ID : 1679436023

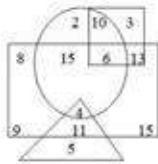
- Ans
- 1.  $5 > 2 \% 2 \neq 10 < 4 * 8$
  - 2.  $5 * 3 < 7 \text{ S } 8 \% 4 * 1$
  - 3.  $3 * 4 > 2 - 9 \% 3 < 3$
  - 4.  $3 * 2 < 4 \text{ S } 16 > 2 \% 4$

Q.5

Question ID : 1679436012

Study the given diagram carefully and answer the question that follows.

- (i) Circle represents 'urban'
- (ii) Square represents 'government employees'
- (iii) Rectangle represents 'female'
- (iv) Triangle represents 'educated'



Which of the following options represents the number of government employees who are not female, not urban and not educated?

- Ans
- 1. 13
  - 2. 4
  - 3. 3
  - 4. 10

Q.6 Which letter comes immediately before the eighth letter from the extreme left of the English alphabet?

Question ID : 1679436014

- Ans
- 1. I
  - 2. J
  - 3. H
  - 4. G

Q.7 In the following matrix, one block has a question mark in it. Select the correct term from the alternatives given that can replace question mark.

Question ID : 1679436019

AC4	BD6	EG12
HJ18	?	NP40
QS36	TV38	WY76

- Ans
- 1. KN24
  - 2. KM20
  - 3. KL20
  - 4. KM22

Q.8 Kamala is the mother-in-law of Anu, who is the sister-in-law of Vijay. Velu is the father of Karthi, who is the only brother of Vijay. How is Vijay related to Kamala?

Question ID : 1679436016

- Ans
- 1. Brother-in-law
  - 2. Brother
  - 3. Son
  - 4. Husband

Q.9 In the following matrix, one block has a question mark in it. Select the correct term from the alternatives given that can replace question mark.

Question ID : 1679436026

7	4	5
8	7	6
3	3	5
7	19	31

- Ans
- 1. 21
  - 2. 23

✗ 3. 27

✓ 4. 29

Q.10 Given is a statement and two assumptions. Select the correct comment about the assumptions from the given options.

Question ID : 1679436010

**Statement:**

Opening a post office in City A is wasteful.

**Assumptions:**

I. There is an adequate number of post offices in City A.

II. Inhabitants of City A need post office.

Ans ✗ 1.

Neither assumption I nor II is implicit in the statement.

✗ 2.

Only assumption II is implicit in the statement.

✓ 3.

Only assumption I is implicit in the statement.

✗ 4.

Either assumption I or II is implicit in the statement.

Q.11 If 'book' is called 'school', 'school' is called 'pen', 'pen' is called 'eraser', 'eraser' is called 'bag' and 'bag' is called 'sharpener', what will a student write with?

Question ID : 1679436015

Ans ✗ 1. Pen

✗ 2. Bag

✗ 3. School

✓ 4. Eraser

Q.12 From the options, select the pair that is similar to the following pair.

Question ID : 1679436013

7 :  $\frac{7}{48}$

Ans ✗ 1. 6 :  $\frac{6}{36}$

✗ 2. 8 :  $\frac{8}{82}$

✗ 3. 15 :  $\frac{14}{224}$

✓ 4. 11 :  $\frac{11}{120}$

Q.13 Select the odd word pair from the following.

Question ID : 1679436011

Ans ✓ 1. Angle : Radian

✗ 2. Rubber : Latex

✗ 3. Oil : Seed

✗ 4. Paper : Pulp

Q.14 Read the given statements and decide which of the given conclusions logically follows from the statements.

Question ID : 1679436025

**Statements:**

No fruit is jasmine.

No jasmine is rose.

**Conclusions:**

I. No fruit is rose.

II. Some roses are jasmynes.

Ans ✗ 1. Only conclusion II follows.

2. Only conclusion I follows.

3. Neither conclusion I nor II follows.

4. Either conclusion I or II follows.

Q.15 You are a team leader of a software company and two of your friends are having a strained relationship with each other. As a result, they are not contributing well in group activities. How will you handle such a situation?

Question ID : 1679436022

Ans  1.

You will punish them for not contributing by keeping them out of the team.

2.

You believe, "How am I bothered with such petty issues? At least the task is being done by others; so it is fine!"

3.

You will give them complementary tasks in which both have to work together.

4.

You will make an explicit effort to help them shake hands.

Q.16 Read the following two statements, labelled as Assertion and Reason, and decide which of the given options is correct.

Question ID : 1679436021

**Assertion (A):**

In India, females have higher life expectancy than the males.

**Reason (R):**

Females receive a better diet.

Ans  1.

Both A and R are true and R is the correct explanation of A.

2. A is false but R is true.

3. A is true but R is false.

4. Both A and R are false.

Q.17 In a queue, Menika is 10<sup>th</sup> from the front, Kavya is 25<sup>th</sup> from the back and Rohini is just in the middle of the two. If there are 50 students in the queue, what position does Rohini occupy from the front?

Question ID : 1679436020

Ans  1. 18<sup>th</sup>

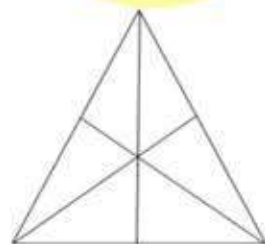
2. 19<sup>th</sup>

3. 22<sup>th</sup>

4. 15<sup>th</sup>

Q.18 How many triangles are there in the following figure?

Question ID : 1679436018



Ans  1. 9

2. 12

3. 20

4. 16

Q.19 Read the following statements and select the alternative that aptly describes these statements.

Question ID : 1679436024

I. The bank employees called off the strike that they were observing in protest against privatisation.  
II. The bank employees went on strike anticipating a threat to their jobs.

Ans  1.

Both statements I and II are independent causes.

2.

Both statements I and II are effects of independent causes.

3. Statement I is the cause and II is its effect.

4. Statement II is the cause and I is its effect.

Q.20 From the options, select the pair that is similar to the following pair.

Question ID : 1679436017

Badminton : Court

Ans  1. Skating : Court

2. Cricket : Ground

3. Boxing : Arena

4. Cricket : Pitch

Section : General Awareness

Q.1 When was the Foreign Exchange Management Act (FEMA) enacted?

Question ID : 1679436035

Ans  1. 1947

2. 1999

3. 1982

4. 1963

Q.2 In which state is the Jawaharlal Nehru Sea Port located?

Question ID : 1679436031

Ans  1. Odisha

2. Kerala

3. Gujarat

4. Maharashtra

Q.3 The Finance Minister of India is appointed by:

Question ID : 1679436033

Ans  1. the Prime Minister

2. the Vice-President

3. the Attorney-General

4. the President

Q.4 We should wear cotton clothes in summer because it helps in \_\_\_\_\_ which makes our body comfortable.

Question ID : 1679436042

Ans  1. Condensation process

2. Sublimation process

3. Centrifugation process

4. Evaporation process

Q.5 In which state are the Dhupgarh Hills located?

Question ID : 1679436030

- Ans
- 1. Andhra Pradesh
  - 2. Jammu and Kashmir
  - 3. Rajasthan
  - 4. Madhya Pradesh

Q.6 What is the rank occupied by India among the economies of the world in terms of export volume?

Question ID : 1679436036

- Ans
- 1. 14<sup>th</sup>
  - 2. 16<sup>th</sup>
  - 3. 22<sup>nd</sup>
  - 4. 19<sup>th</sup>

Q.7 The Harappan site Kalibangan is situated in the Indian state of:

Question ID : 1679436029

- Ans
- 1. Gujarat
  - 2. Madhya Pradesh
  - 3. Bihar
  - 4. Rajasthan

Q.8 'India Cements' has been associated with which franchise in the Indian Premier League cricket tournament?

Question ID : 1679436040

- Ans
- 1. Royal Challengers Bangalore
  - 2. Chennai Super Kings
  - 3. Kolkata Knight Riders
  - 4. Mumbai Indians

Q.9 In which of the following years did Subhas Chandra Bose inaugurate the Azad Hind Sarkar (Government of Free India) in Singapore?

Question ID : 1679436027

- Ans
- 1. 1941
  - 2. 1943
  - 3. 1942
  - 4. 1944

Q.10 Which of the following is INCORRECT?

Question ID : 1679436034

- Ans
- 1. The Governor of a State submits his resignation to the President.
  - 2. The same person can be appointed as Governor for two States.
  - 3. A person of the age of 30 years can become the Governor of a State.
  - 4. The Governor of a State is appointed by the President.

Q.11 With which musical instrument is the famous musician T. K. Murthy associated?

Question ID : 1679436037

- Ans
- 1. Sarangi

- ✓ 2. Mridangam
- ✗ 3. Jaltarangam
- ✗ 4. Sitar

Q.12 What was the rank occupied by India in the FDI Confidence Index 2018 released by A T Kearney?

Question ID : 1679436045

- Ans
- ✗ 1. 18<sup>th</sup>
  - ✓ 2. 11<sup>th</sup>
  - ✗ 3. 7<sup>th</sup>
  - ✗ 4. 24<sup>th</sup>

Q.13 Who among the following created history at the Commonwealth Games 2018 by becoming India's youngest ever gold medal winner?

Question ID : 1679436041

- Ans
- ✓ 1. Anish Bhanwala
  - ✗ 2. Kavita Devi
  - ✗ 3. Deepak Lather
  - ✗ 4. N Ram Gautam

Q.14 In which year was the Insurance Regulatory and Development Authority (IRDA) constituted as an autonomous body?

Question ID : 1679436043

- Ans
- ✗ 1. 1988
  - ✗ 2. 1991
  - ✗ 3. 2005
  - ✓ 4. 2000

Q.15 The first Emperor of Mughal dynasty was:

Question ID : 1679436028

- Ans
- ✗ 1. Muhammad Shah
  - ✓ 2. Babur
  - ✗ 3. Humayun
  - ✗ 4. Ahmad Shah

Q.16 Where was the 23<sup>rd</sup> meeting of the Western Zonal Council held?

Question ID : 1679436046

- Ans
- ✗ 1. Pune
  - ✗ 2. Ahmedabad
  - ✗ 3. Bhuj
  - ✓ 4. Gandhinagar

Q.17 Dumhal is a famous folk dance of which of the following states?

Question ID : 1679436038

- Ans
- ✗ 1. Uttarakhand
  - ✗ 2. Chhattisgarh
  - ✗ 3. Madhya Pradesh
  - ✓ 4. Jammu and Kashmir

Q.18 What was India's electricity generation growth rate in March 2018?

Question ID : 1679436044

- Ans
- 1. 3.3%
  - 2. 5.7%
  - 3. 2.8%
  - 4. 4.5%

Q.19 Which city is famous for Chikankari type of embroidery?

Question ID : 1679436039

- Ans
- 1. Lucknow
  - 2. Nagpur
  - 3. Raipur
  - 4. Jaipur

Q.20 \_\_\_\_\_ has the power to promulgate an Ordinance under Article 123 of the Constitution of India.

Question ID : 1679436032

- Ans
- 1. The Attorney-General
  - 2. The President
  - 3. The Governor
  - 4. The Prime Minister

Section : Arithmetic Ability

Q.1 A shopkeeper marks up his goods such that he can make a 32% profit after giving a 12% discount on the marked price. If a customer avails a 15% discount on an item instead of 12%, then what is the per cent profit to the shopkeeper on that item?

Question ID : 1679436054

- Ans
- 1.  $27\frac{1}{2}$
  - 2. 20
  - 3. 17
  - 4.  $33\frac{1}{2}$

Q.2 The difference between the compound interest and the simple interest on a sum at a rate of 20% per annum for 4 years is ₹ 6,240. What will the same sum become at half the rate and for  $2\frac{1}{2}$  years?

Question ID : 1679436055

- Ans
- 1. ₹ 32,762
  - 2. ₹ 31,672
  - 3. ₹ 31,762.50
  - 4. ₹ 32,762.50

Q.3 The sum of two numbers is 275 and their HCF is 25. If each of the two numbers lies between 100 and 160, then the sum of their reciprocals is:

Question ID : 1679436057

- Ans
- 1.  $\frac{11}{700}$
  - 2.  $\frac{11}{750}$
  - 3.  $\frac{11}{600}$
  - 4.  $\frac{11}{250}$



Q.4 3 men and 2 women can complete a task in 8 days, whereas 2 men and 3 women can complete the same task in 10 days. How many women should assist 8 men to complete the task in  $2\frac{1}{2}$  days?

Question ID : 1679436060

- Ans
- 1. 14
  - 2. 8
  - 3. 12
  - 4. 10

Q.5 A sphere is placed in a cube such that it touches each surface of the cube. Now another cube is placed in this sphere in the same way. What is the ratio of the volume of the original cube to that of the smaller cube?

Question ID : 1679436056

- Ans
- 1. 3 : 1
  - 2.  $3\sqrt{3} : 1$
  - 3.  $2\sqrt{3} : 1$
  - 4. 2 : 1

Q.6 If the numerator of a fraction is increased by 2 and the denominator is increased by 3, the fraction becomes  $\frac{7}{8}$ , and if both the numerator and the denominator are decreased by 1, the fraction becomes  $\frac{4}{5}$ . The difference between the numerator and denominator of the original fraction is:

Question ID : 1679436051

- Ans
- 1. 3
  - 2. 1
  - 3. 2
  - 4. 5

Q.7 Two buses, A and B, start at the same time from two stations towards each other, and after crossing each other, A and B reach their destinations after 6 hours 40 minutes and 3 hours 45 minutes, respectively. If the speed of B is 64 km/h, then what is the speed of A?

Question ID : 1679436059

- Ans
- 1. 32 km/h
  - 2. 48 km/h
  - 3. 50 km/h
  - 4. 36 km/h

Q.8 The value of  $\frac{0.00291 + 0.625}{0.1405} \div \frac{0.203 \times 0.292}{0.073 \times 1.45 \times 0.7} \times \frac{6.5 \times 0.077}{65.077 - 64.934}$  lies between:

Question ID : 1679436048

- Ans
- 1. 0.15 and 0.17
  - 2. 0.13 and 0.15
  - 3. 0.09 and 0.11
  - 4. 0.11 and 0.13

Q.9 The incomes of A, B and C are in the ratio of 7 : 9 : 12, and their expenditures are in the ratio of 8 : 9 : 15. If C saves  $\frac{1}{5}$ th of his income, then the ratio of the savings of A to that of B is:

Question ID : 1679436052

- Ans
- 1. 18 : 11
  - 2. 11 : 18
  - 3. 5 : 6
  - 4. 6 : 5

Q.10 When 34294, 31467 and 26841 are divided by the greatest number x, the remainder in each case is y. What is the value of (x + y)?

Question ID : 1679436058

- Ans
- 1. 357
  - 2. 363
  - 3. 359

Q.11

The value of  $\left(\frac{1}{25} \div \frac{3}{10}\right)$  of  $\frac{\left(3\frac{1}{2} - 2\frac{1}{2}\right) \div \frac{1}{4} \text{ of } 1\frac{1}{4}}{\left(\frac{2}{10} + \frac{1}{6} \times \frac{1}{3}\right) \times \left(\frac{1}{4} + \frac{1}{4} \text{ of } \frac{1}{4}\right)}$  is:

Question ID : 1679436050

Ans

✗ 1.  $\frac{3}{2}$

✗ 2.  $\frac{3}{4}$

✗ 3.  $\frac{1}{2}$

✓ 4.  $\frac{1}{4}$

Q.12

40% of the employees of a company are men and 75% of them earn more than ₹ 1,800 per month. If 45% of all the employees of the company earn more than ₹ 1,800 per month, then the percentage of the women employees earning ₹ 1,800 or less is:

Question ID : 1679436053

Ans

✗ 1. 50

✗ 2. 45

✗ 3. 70

✓ 4. 75

Q.13

On simplification,  $\frac{4.8 \times 1.8 + 3.6 + 5.4 \text{ of } \frac{1}{9} - \frac{1}{5}}{2 \text{ of } 5 + 5 \times 2 + 2 - 5 [2 + 3(2 - 2 \times 2 + 5) - 10] + 5}$  reduces to:

Question ID : 1679436049

Ans

✗ 1.  $\frac{2}{5}$

✗ 2.  $\frac{2}{3}$

✗ 3.  $\frac{1}{3}$

✓ 4.  $\frac{1}{5}$

Q.14

A certain two-digit number is three times the sum of its digits. If 45 is added to the number, the digits are interchanged. What is the product of the digits of the number?

Question ID : 1679436047

Ans

✓ 1. 14

✗ 2. 21

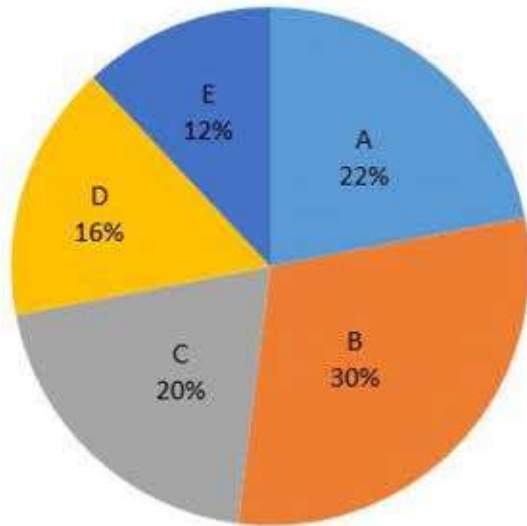
✗ 3. 12

✗ 4. 24

Comprehension:

Study the following pie-chart and table and answer the questions that follow:

Total population of children below 12 years = 13200



Ratio between Boys and Girls

Village	Boys : Girls
A	5 : 6
B	9 : 13
C	3 : 5
D	5 : 7
E	7 : 4

SubQuestion No : 15

Q.1  
5 What is the ratio of the average number of boys (below 12 years) in villages A and D to that of girls in these two villages?

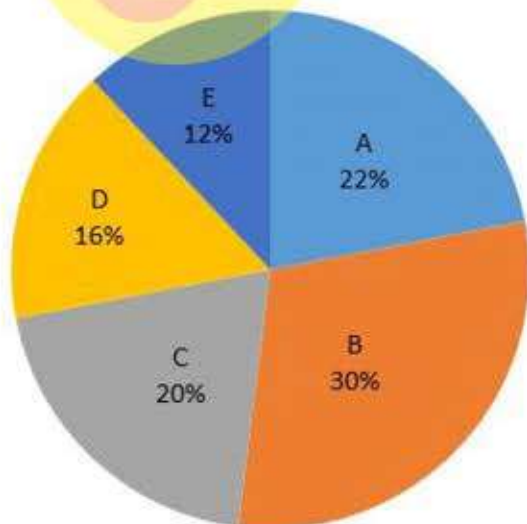
Question ID : 1679436062

- Ans
- 1. 27 : 22
  - 2. 32 : 25
  - 3. 22 : 27
  - 4. 25 : 32

Comprehension:

Study the following pie-chart and table and answer the questions that follow:

Total population of children below 12 years = 13200



Ratio between Boys and Girls

Village	Boys : Girls
A	5 : 6
B	9 : 13
C	3 : 5
D	5 : 7
E	7 : 4

SubQuestion No : 16

Q.1  
6 The total number of boys in five villages is what per cent of the total number of children in these villages (nearest to a whole number)?

Question ID : 1679436063

Ans ✓ 1. 44

✗ 2. 41

✗ 3. 48

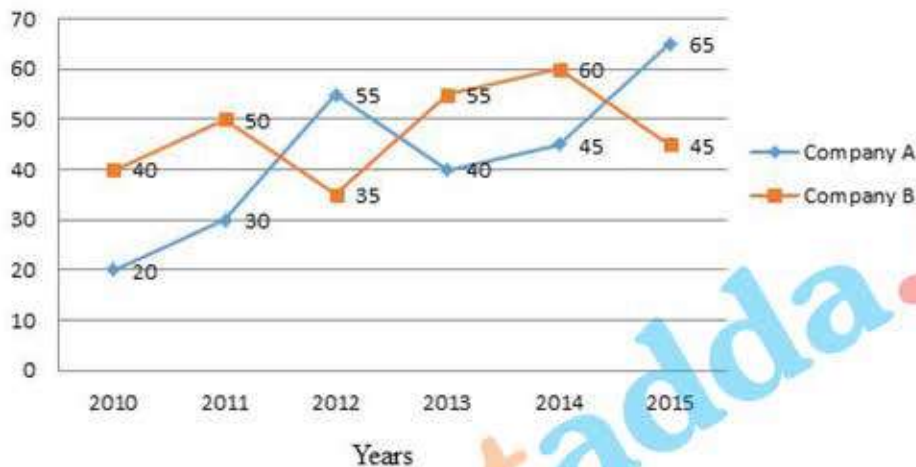
✗ 4. 50

Comprehension:

Study the following graph and answer the questions that follow:

Percent profit earned by Companies A and B over the years.

$$\text{Percent profit} = \frac{\text{Income} - \text{Expenditure}}{\text{Expenditure}} \times 100$$



SubQuestion No : 17

Q.1  
7 If the expenditure of company B in 2010 was ₹ 3.6 lakhs, then what was its profit (in lakhs) in that year?

Question ID : 1679436066

Ans ✓ 1. 1.44

✗ 2. 1.24

✗ 3. 1.55

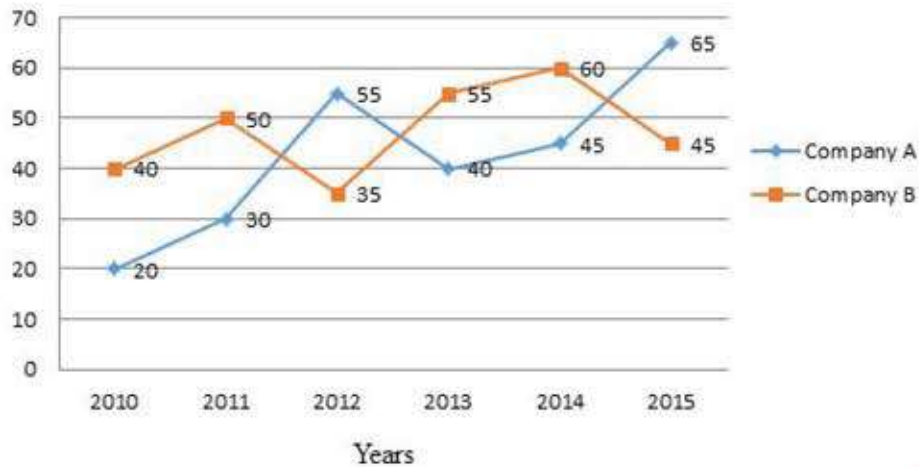
✗ 4. 1.25

Comprehension:

Study the following graph and answer the questions that follow:

Percent profit earned by Companies A and B over the years.

$$\text{Percent profit} = \frac{\text{Income} - \text{Expenditure}}{\text{Expenditure}} \times 100$$



SubQuestion No : 18

Q.1  
8 In 2014, if the expenditure of companies A and B was the same, then what was the respective ratio of the income of A and B in that year?

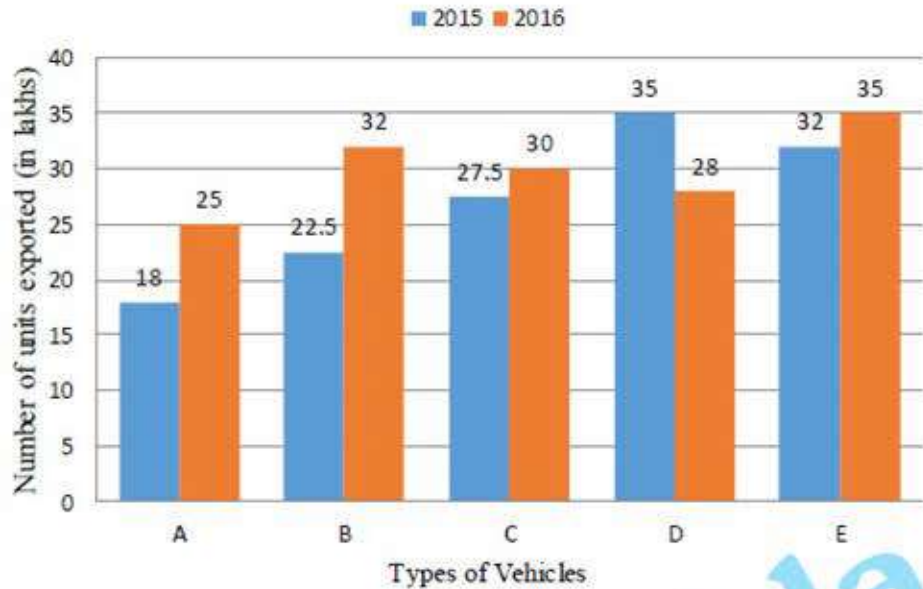
Question ID : 1679436065

- Ans
- 1. 13 : 15
  - 2. 29 : 33
  - 3. 29 : 32
  - 4. 28 : 31

Comprehension:

Study the following bar graph and answer the questions that follow:

Different types of vehicles (in lakhs) exported by a company in 2015 and 2016.



SubQuestion No : 19

Q.1 The percentage change (increase or decrease) in the number of vehicles exported from 2015 to 2016 was below 10% in case of vehicles:

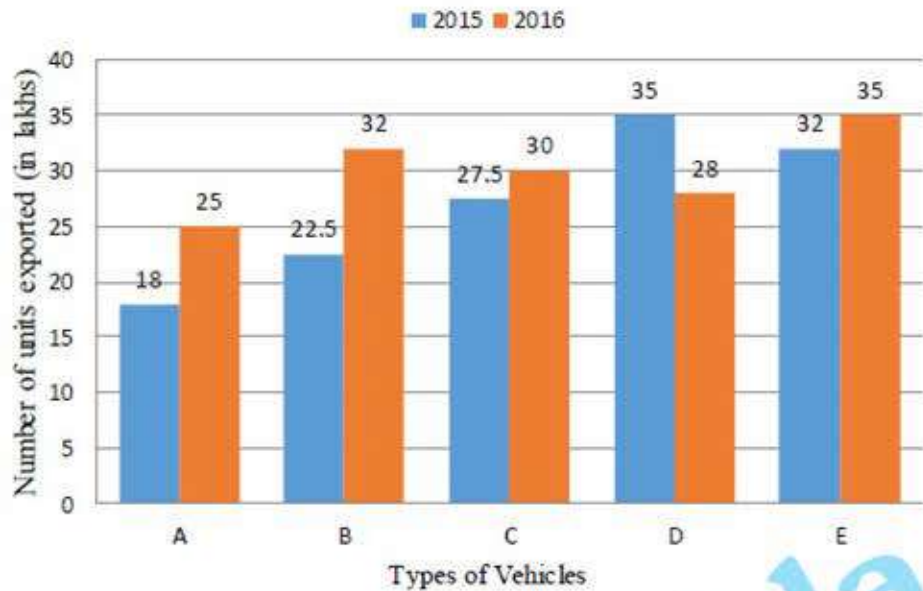
Question ID : 1679436068

- Ans
- 1. A and C
  - 2. B and E
  - 3. D and C
  - 4. C and E

Comprehension:

Study the following bar graph and answer the questions that follow:

Different types of vehicles (in lakhs) exported by a company in 2015 and 2016.



SubQuestion No : 20

Q.2 The total number of A, C and E type vehicles exported by the company in 2015 is what per cent more than the total number of B and D type vehicles exported in 2016 (correct to one decimal place)?

Question ID : 1679436069

- Ans
- ✓ 1. 29.2
  - ✗ 2. 27.8
  - ✗ 3. 27.4
  - ✗ 4. 28.6

Section : General English

Q.1 In the following sentence four words or phrases have been underlined. One of them is incorrect. Choose the INCORRECT word or phrase from the given options.

Question ID : 1679436077

Savita's neighbour said that however hard she will try, she would not be able to become the table tennis champion of the college.

- Ans
- ✗ 1. be able to become
  - ✗ 2. of the college
  - ✗ 3. said that
  - ✓ 4. will try

Q.2 Fill in the blank with the appropriate word.

Question ID : 1679436075

I am not a movie fan. I \_\_\_\_\_ watch movies on television.

- Ans
- ✗ 1. often

- 2. rarely
- 3. almost
- 4. always

Q.3 Fill in the blank with the appropriate phrase/phrasal verb.

Question ID : 1679436084

We found ourselves \_\_\_\_\_ of food supplies after being stranded in the hills for 5 days.

- Ans
- 1. wearing out
  - 2. looking out
  - 3. running down
  - 4. running out

Q.4 Choose the word that is correctly spelt.

Question ID : 1679436082

- Ans
- 1. Desperate
  - 2. Aknowledge
  - 3. Immagination
  - 4. Controvertial

Q.5 Choose the option that best combines the two given sentences.

Question ID : 1679436080

Caring for all human beings is the essence of all religions. You should not forget it.

- Ans
- 1.  
Caring for all human beings which is the essence of all religions you should not forget.
  - 2.  
Caring for all human beings is the essence of all religions what you should not forget.
  - 3.  
You should not forget it that caring for all human beings is the essence of all religions.
  - 4.  
You should not forget that caring for all human beings is the essence of all religions.

Q.6 Choose the most appropriate option to complete the sentence.

Question ID : 1679436073

I met my sisters over \_\_\_\_\_ weekend before the last and we made our vacation plans.

- Ans
- 1. any
  - 2. some
  - 3. a
  - 4. the

Q.7 Choose the correct synonym of:

Question ID : 1679436070

genuine

- Ans
- 1. fine
  - 2. real
  - 3. gentle
  - 4. kind

Q.8



Choose the correct antonym of the underlined word to fill in the blank.

Aunt Beena is a stingy lady compared to my mother who is very \_\_\_\_\_.

- Ans
- 1. persuasive
  - 2. caring
  - 3. liberal
  - 4. protective

Q.9 Choose the passive voice form of the given sentence.

Question ID : 1679436078

The gardener warned the children not to pluck flowers.

- Ans
- 1. The children were warned by the gardener not to pluck flowers.
  - 2. The children warned the gardener not to pluck flowers.
  - 3. The gardener is warning the children not to pluck flowers.
  - 4. The gardener warned the children not to pluck flowers.

Q.10 Fill in the blank with the appropriate idiomatic expression.

Question ID : 1679436083

The teacher \_\_\_\_\_ the students' request for an outdoor event in the hills.

- Ans
- 1. turned a deaf ear to
  - 2. cut a sorry figure at
  - 3. was at arm's length to
  - 4. took to task

Q.11 Fill in the blank with the appropriate word.

Question ID : 1679436074

Anita \_\_\_\_\_ not answer simple questions in English even though she had been learning English for a year.

- Ans
- 1. was
  - 2. is
  - 3. could
  - 4. were

Q.12 Choose the correct antonym of:

Question ID : 1679436071

jumbo

- Ans
- 1. monstrous
  - 2. hilarious
  - 3. grand
  - 4. miniature

Q.13 Choose the most appropriate indirect speech form for the following sentence.

Question ID : 1679436079

Anjali said to Seema, "I'm not going to Manali with you. I know there are other people waiting to grab my job and I don't want to lose it."

Ans

1.

Anjali said I'm not going to Manali with you Seema. I know there are other people waiting to grab my job and I don't want to lose it.

2.

Anjali told Seema that she was not going to Manali with her as she knew there were other people waiting to grab her job and she did not want to lose it.

3.

Anjali said, "I'm not going to Manali with you. I know there are other people waiting to grab my job and I don't want to lose it."

4.

Anjali said Seema that she's not going to Manali with her. She knows there are other people waiting to grab her job and she don't want to lose it."

Q.14 In the following sentence four words or phrases have been underlined. One of them is incorrect. Choose the INCORRECT word or phrase from the given options.

Question ID : 1679436076

Competencies are characteristics that you use to achieve success. These characteristics or traits can be included things like knowledge, aspects of leadership, self-esteem, skills or relationship-building.

Ans  1. we use to

2. can be included

3. aspects of leadership

4. or relationship-building.

Q.15 Choose the sentence that is correctly punctuated.

Question ID : 1679436081

Ans  1.

"What a pleasant day?" said Prabhu, "lets go on a picnic to Surajkund."

2.

What a pleasant day?" said Prabhu, "lets go on a picnic to Surajkund."

3.

"What a pleasant day!" said Prabhu, "Let's go on a picnic to Surajkund."

4.

"What a pleasant day, said Prabhu," "Lets go on a picnic to Surajkund."

Comprehension:

Read the following passage and answer the questions that follow.

Life is as vast as space, but somehow we use our brain in a limited way. Our brain has been using thought as its instrument for millions of years. Thought created 'i'. This creation has had tremendous effect on the brain as it is limited to 'i'. Our whole life is lost in being a doctor, engineer or something else, and hence, we have pigeonholed ourselves into the roles of our professions. So our love is limited to our specific role. We have discarded the whole and limited ourselves to the parts. The profundity of life is lost.

Our mind is our thoughts and thoughts are nothing but what we talk to ourselves. Our mind is constantly chattering. It is a kind of inner self-talk, and it is constantly rehearsing the future, chewing its experiences. This is because you have no one to talk to, so you are talking to yourself. If you can peep into your mind, you will find that the mind is madness in motion. Perhaps someday, an instrument can look into the audio-video of our thoughts. Then it may become clear that it is some kind of madness operating. But we never look into ourselves, for if we look, we can see the madness of our minds.

The Katha Upanishad says, "We always look outward and never look within; thus we destroy ourselves. Only the courageous person looks within." When you face your madness with courage, then your intelligence will search for sanity beyond the maddening mind.

When you look deeply within, you will realise you are not mind, but there is an inner space where the mind exists. The mind is like a cloud, and you are the sky in which the cloud is floating. Only in that transcendence, madness of the mind will drop.

SubQuestion No : 16

Q.1 Complete the statement with the most appropriate option as per the given passage.

6 If the body is like the \_\_\_\_\_, the mind is like the \_\_\_\_\_.

Question ID : 1679436089

- Ans
- 1. cloud; air
  - 2. cloud; sky
  - 3. sky; cloud
  - 4. sky; air

Comprehension:

Read the following passage and answer the questions that follow.

Life is as vast as space, but somehow we use our brain in a limited way. Our brain has been using thought as its instrument for millions of years. Thought created 'i'. This creation has had tremendous effect on the brain as it is limited to 'i'. Our whole life is lost in being a doctor, engineer or something else, and hence, we have pigeonholed ourselves into the roles of our professions. So our love is limited to our specific role. We have discarded the whole and limited ourselves to the parts. The profundity of life is lost.

Our mind is our thoughts and thoughts are nothing but what we talk to ourselves. Our mind is constantly chattering. It is a kind of inner self-talk, and it is constantly rehearsing the future, chewing its experiences. This is because you have no one to talk to, so you are talking to yourself. If you can peep into your mind, you will find that the mind is madness in motion. Perhaps someday, an instrument can look into the audio-video of our thoughts. Then it may become clear that it is some kind of madness operating. But we never look into ourselves, for if we look, we can see the madness of our minds.

The Katha Upanishad says, "We always look outward and never look within; thus we destroy ourselves. Only the courageous person looks within." When you face your madness with courage, then your intelligence will search for sanity beyond the maddening mind.

When you look deeply within, you will realise you are not mind, but there is an inner space where the mind exists. The mind is like a cloud, and you are the sky in which the cloud is floating. Only in that transcendence, madness of the mind will drop.

SubQuestion No : 17

Q.1  
7 According to the passage, how have human beings been affected by the thought of self?

Question ID : 1679436086

- Ans
- 1. The brain is getting smarter.
  - 2. Professions are getting narrowed.
  - 3. People's love is narrowed to their own selves.
  - 4. People are becoming doctors and engineers.

Comprehension:

Read the following passage and answer the questions that follow.

Life is as vast as space, but somehow we use our brain in a limited way. Our brain has been using thought as its instrument for millions of years. Thought created 'i'. This creation has had tremendous effect on the brain as it is limited to 'i'. Our whole life is lost in being a doctor, engineer or something else, and hence, we have pigeonholed ourselves into the roles of our professions. So our love is limited to our specific role. We have discarded the whole and limited ourselves to the parts. The profundity of life is lost.

Our mind is our thoughts and thoughts are nothing but what we talk to ourselves. Our mind is constantly chattering. It is a kind of inner self-talk, and it is constantly rehearsing the future, chewing its experiences. This is because you have no one to talk to, so you are talking to yourself. If you can peep into your mind, you will find that the mind is madness in motion. Perhaps someday, an instrument can look into the audio-video of our thoughts. Then it may become clear that it is some kind of madness operating. But we never look into ourselves, for if we look, we can see the madness of our minds.

The Katha Upanishad says, "We always look outward and never look within; thus we destroy ourselves. Only the courageous person looks within." When you face your madness with courage, then your intelligence will search for sanity beyond the maddening mind.

When you look deeply within, you will realise you are not mind, but there is an inner space where the mind exists. The mind is like a cloud, and you are the sky in which the cloud is floating. Only in that transcendence, madness of the mind will drop.

SubQuestion No : 18

Q.1 Choose the INCORRECT option to complete the meaning of the sentence as per the given passage.

8

Our mind is always \_\_\_\_\_.

Question ID : 1679436087

- Ans
- 1. reflecting on experience
  - 2. planning the future
  - 3. looking inwards
  - 4. talking to itself

Comprehension:

Read the following passage and answer the questions that follow.

Life is as vast as space, but somehow we use our brain in a limited way. Our brain has been using thought as its instrument for millions of years. Thought created 'i'. This creation has had tremendous effect on the brain as it is limited to 'i'. Our whole life is lost in being a doctor, engineer or something else, and hence, we have pigeonholed ourselves into the roles of our professions. So our love is limited to our specific role. We have discarded the whole and limited ourselves to the parts. The profundity of life is lost.

Our mind is our thoughts and thoughts are nothing but what we talk to ourselves. Our mind is constantly chattering. It is a kind of inner self-talk, and it is constantly rehearsing the future, chewing its experiences. This is because you have no one to talk to, so you are talking to yourself. If you can peep into your mind, you will find that the mind is madness in motion. Perhaps someday, an instrument can look into the audio-video of our thoughts. Then it may become clear that it is some kind of madness operating. But we never look into ourselves, for if we look, we can see the madness of our minds.

The Katha Upanishad says, "We always look outward and never look within; thus we destroy ourselves. Only the courageous person looks within." When you face your madness with courage, then your intelligence will search for sanity beyond the maddening mind.

When you look deeply within, you will realise you are not mind, but there is an inner space where the mind exists. The mind is like a cloud, and you are the sky in which the cloud is floating. Only in that transcendence, madness of the mind will drop.

SubQuestion No : 19

Q.1  
9 Choose an option to fill in the blank in the following sentence.

Question ID : 1679436088

"We always look outward and never look within ...  
Only the courageous person looks within."  
In this sentence the writer suggests that a person  
should be \_\_\_\_\_ in his or her search for the real self.

- Ans
- ✓ 1. fearless
  - ✗ 2. mad
  - ✗ 3. intelligent
  - ✗ 4. outgoing

Comprehension:

Read the following passage and answer the questions that follow.

Life is as vast as space, but somehow we use our brain in a limited way. Our brain has been using thought as its instrument for millions of years. Thought created 'i'. This creation has had tremendous effect on the brain as it is limited to 'i'. Our whole life is lost in being a doctor, engineer or something else, and hence, we have pigeonholed ourselves into the roles of our professions. So our love is limited to our specific role. We have discarded the whole and limited ourselves to the parts. The profundity of life is lost.

Our mind is our thoughts and thoughts are nothing but what we talk to ourselves. Our mind is constantly chattering. It is a kind of inner self-talk, and it is constantly rehearsing the future, chewing its experiences. This is because you have no one to talk to, so you are talking to yourself. If you can peep into your mind, you will find that the mind is madness in motion. Perhaps someday, an instrument can look into the audio-video of our thoughts. Then it may become clear that it is some kind of madness operating. But we never look into ourselves, for if we look, we can see the madness of our minds.

The Katha Upanishad says, "We always look outward and never look within; thus we destroy ourselves. Only the courageous person looks within." When you face your madness with courage, then your intelligence will search for sanity beyond the maddening mind.

When you look deeply within, you will realise you are not mind, but there is an inner space where the mind exists. The mind is like a cloud, and you are the sky in which the cloud is floating. Only in that transcendence, madness of the mind will drop.

SubQuestion No : 20

Q.2  
0 According to the passage, what can bring an end to man's obsession with the self?

Question ID : 1679436090

Ans X 1.

Having an audio-video of the working of the mind.

X 2. Becoming like the beautiful blue sky.

✓ 3.

Understanding the mind to realise the innermost self.

X 4. Floating in the air all through the day.

Section : General Hindi

Comprehension:

निम्नलिखित गद्यांश को पढ़कर पूछे गए प्रश्नों के उत्तर लिखिए।

भाग्य और 'पुरुषार्थ' वस्तुतः कार्य और कारण की तरह एक - दूसरे से जुड़े हुए हैं। पुरुषार्थ अथवा कर्म यदि नहीं है तो भाग्य कहाँ से टपकेगा और यदि भाग्य साथ नहीं दे रहा है तो हमारे भीतर कर्म की, पुरुषार्थ की सद्प्रेरणा और संकल्प पैदा कैसे हो सकेगा। इसीलिए कुछ कवि और विचारक दोनों में भेद नहीं करते। तुलसीदास जी ने कहा है-

कर्म- प्रधान विश्व करि राखा।

कोकरि तर्क बढ़ाबहि साखा।।

यहाँ कर्म और भाग्य को पर्यायवाची माना गया है तथा कहा गया है कि सारा संसार ही कर्म के अधीन है। हम जैसा कर्म करते हैं, वैसा ही फल भोगते हैं। फूलों के बीज बोने पर फूल और फलों के बीज बोने पर फलों की प्राप्ति होगी; किंतु कीकर रोपने से आम पैदा नहीं हो सकते और शूल फूलों में नहीं बदल सकते। मुंबई जाने वाली गाड़ी में बैठ कर हम देवी- देवताओं से कलकत्ता पहुँचने की कितनी भी प्रार्थनाएँ करें, पर गाड़ी हमें मुंबई ही ले जाएगी; किंतु हम मुंबई सकुशल पहुँच सकेंगे या नहीं, यह भी शत- प्रतिशत नहीं कहा जा सकता। व्यक्ति मुंबई का टिकट खरीद कर, ठीक समय पर ठीक गाड़ी में बैठता है, पर पहुँच जाता है अस्पताल अथवा स्वर्ग में। भाग्य की इस विडम्बना को भी कौन अस्वीकार कर सकता है? इसीलिए देखा यह जाता है कि संसारके बड़े-बड़े कर्मवीर, साहसी विजेता और धुरंदर प्रशासक भी भाग्य के तूफान में फँस जाने पर व्याकुल होकर कह उठते हैं।

देन चहै करतार जिन्हें सुख, सो तो रहीम टरै।

उद्धम पौरुषकीन्है बिना धन आवत आपहीं हाथ पसारै।।

अर्थात् ईश्वर जिन्हें सुख देना चाहता है, उन्हें बिना परिश्रम किए ही धन प्राप्त हो जाता है।

रहीम - जैसा कर्मवीर, सेनापति, जिसके जीवन के तीस से भी अधिक वर्ष युद्धभूमि में बीते, जो अपने समय का प्रकृत कूटनीतिज्ञ, युद्ध- विशारद, भूगर्भशास्त्री, ज्योतिषी, कवि और विचारक था, वह भी भाग्य के क्रूर- चक्र में फँस जाने पर कह उठता है- यदि होनी अथवा



भाग्य अपने हाथ में होता तो राम स्वर्ण-मृग के पीछे न जाते और रावण द्वारा सीता का हरण भी न होता। इसी प्रकार यदि पुरुषार्थ करने पर ही संपत्ति प्राप्त होती, तो भीम जैसा बलशाली योद्धा राजा विराट के यहाँ रसोइए का काम क्यों करता?

SubQuestion No : 1

Q.1 देना चाहें करतार जिन्हें - पंक्ति में महत्व है:

Question ID : 1679436094

- Ans
- ✗ 1. विद्या का
  - ✗ 2. कर्म का
  - ✗ 3. साहस का
  - ✓ 4. भाग्य का

Comprehension:

निम्नलिखित गद्यांश को पढ़कर पूछे गए प्रश्नों के उत्तर लिखिए।

भाग्य और 'पुरुषार्थ' वस्तुतः कार्य और कारण की तरह एक - दूसरे से जुड़े हुए हैं। पुरुषार्थ अथवा कर्म यदि नहीं है तो भाग्य कहाँ से टपकेगा और यदि भाग्य साथ नहीं दे रहा है तो हमारे भीतर कर्म की, पुरुषार्थ की सद्प्रेरणा और संकल्प पैदा कैसे हो सकेगा। इसीलिए कुछ कवि और विचारक दोनों में भेद नहीं करते। तुलसीदास जी ने कहा है-

कर्म- प्रधान विश्व करि राखा।

कोकरि तर्क बढ़ाबहि साखा।।

यहाँ कर्म और भाग्य को पर्यायवाची माना गया है तथा कहा गया है कि सारा संसार ही कर्म के अधीन है। हम जैसा कर्म करते हैं, वैसा ही फल भोगते हैं। फूलों के बीज बोने पर फूल और फलों के बीज बोने पर फलों की प्राप्ति होगी; किंतु कीकर रोपने से आम पैदा नहीं हो सकते और शूल फूलों में नहीं बदल सकते। मुंबई जाने वाली गाड़ी में बैठ कर हम देवी- देवताओं से कलकत्ता पहुँचने की कितनी भी प्रार्थनाएँ करें, पर गाड़ी हमें मुंबई ही ले जाएगी; किंतु हम मुंबई सकुशल पहुँच सकेंगे या नहीं, यह भी शत- प्रतिशत नहीं कहा जा सकता। व्यक्ति मुंबई का टिकट खरीद कर, ठीक समय पर ठीक गाड़ी में बैठता है, पर पहुँच जाता है अस्पताल अथवा स्वर्ग में।

भाग्य की इस विड़म्बना को भी कौन अस्वीकार कर सकता है? इसीलिए देखा यह जाता है कि संसारके बड़े-बड़े कर्मवीर, साहसी विजेता और धुरंदर प्रशासक भी भाग्य के तूफान में फँस जाने पर व्याकुल होकर कह उठते हैं।

देन चाहै करतार जिन्हें सुख, सो तो रहीम टरै।

उद्धम पौरुषकीन्है बिना धन आवत आपहीं हाथ पसारै॥

अर्थात् ईश्वर जिन्हें सुख देना चाहता है, उन्हें बिना परिश्रम किए ही धन प्राप्त हो जाता है।

रहीम - जैसा कर्मवीर, सेनापति, जिसके जीवन के तीस से भी अधिक वर्ष युद्धभूमि में बीते, जो अपने समय का प्रकृत कूटनीतिज्ञ, युद्ध-विशारद, भूगर्भशास्त्री, ज्योतिषी, कवि और विचारक था, वह भी भाग्य के क्रूर-चक्र में फँस जाने पर कह उठता है- यदि होनी अथवा भाग्य अपने हाथ में होता तो राम स्वर्ण-मृग के पीछे न जाते और रावण द्वारा सीता का हरण भी न होता। इसी प्रकार यदि पुरुषार्थ करने पर ही संपत्ति प्राप्त होती, तो भीम जैसा बलशाली योद्धा राजा विराट के यहाँ रसोइए का काम क्यों करता?

SubQuestion No : 2

Q.2 'कर्म प्रधान विश्व करि राखा' का अर्थ है:

Question ID : 1679436092

- Ans
1. जैसा कर्म वैसा कल
  2. जैसा कल वैसा कर्म
  3. यह दुनिया कर्म प्रधान बनाई है
  4. कर्म बिना कुछ नहीं

Comprehension:

निम्नलिखित गद्यांश को पढ़कर पूछे गए प्रश्नों के उत्तर लिखिए।

भाग्य और 'पुरुषार्थ' वस्तुतः कार्य और कारण की तरह एक - दूसरे से जुड़े हुए हैं। पुरुषार्थ अथवा कर्म यदि नहीं है तो भाग्य कहाँ से टपकेगा और यदि भाग्य साथ नहीं दे रहा है तो हमारे भीतर कर्म की, पुरुषार्थ की सद्प्रेरणा और संकल्प पैदा कैसे हो सकेगा। इसीलिए कुछ कवि और विचारक दोनों में भेद नहीं करते। तुलसीदास जी ने

कर्म- प्रधान विश्व करि राखा।

कोकरि तर्क बढाबहि साखा।।

यहाँ कर्म और भाग्य को पर्यायवाची माना गया है तथा कहा गया है कि सारा संसार ही कर्म के अधीन है। हम जैसा कर्म करते हैं, वैसा ही फल भोगते हैं। फूलों के बीज बोने पर फूल और फलों के बीज बोने पर फलों की प्राप्ति होगी; किंतु कीकर रोपने से आम पैदा नहीं हो सकते और शूल फूलों में नहीं बदल सकते। मुंबई जाने वाली गाड़ी में बैठ कर हम देवी- देवताओं से कलकत्ता पहुँचने की कितनी भी प्रार्थनाएँ करें, पर गाड़ी हमें मुंबई ही ले जाएगी; किंतु हम मुंबई सकुशल पहुँच सकेंगे या नहीं, यह भी शत- प्रतिशत नहीं कहा जा सकता। व्यक्ति मुंबई का टिकट खरीद कर, ठीक समय पर ठीक गाड़ी में बैठता है, पर पहुँच जाता है अस्पताल अथवा स्वर्ग में। भाग्य की इस विडम्बना को भी कौन अस्वीकार कर सकता है? इसीलिए देखा यह जाता है कि संसारके बड़े-बड़े कर्मवीर, साहसी विजेता और धुरंदर प्रशासक भी भाग्य के तूफान में फँस जाने पर व्याकुल होकर कह उठते हैं।

देन चहै करतार जिन्हें सुख, सो तो रहीम टरै।

उद्धम पौरुषकीन्है बिना धन आवत आपहीं हाथ पसारै।।

अर्थात् ईश्वर जिन्हें सुख देना चाहता है, उन्हें बिना परिश्रम किए ही धन प्राप्त हो जाता है।

रहीम - जैसा कर्मवीर, सेनापति, जिसके जीवन के तीस से भी अधिक वर्ष युद्धभूमि में बीते, जो अपने समय का प्रक्यत कूटनीतिज्ञ, युद्ध- विशारद, भूगर्भशास्त्री, ज्योतिषी, कवि और विचारक था, वह भी भाग्य के क्रूर- चक्र में फँस जाने पर कह उठता है- यदि होनी अथवा भाग्य अपने हाथ में होता तो राम स्वर्ण-मृग के पीछे न जाते और रावण द्वारा सीता का हरण भी न होता। इसी प्रकार यदि पुरुषार्थ करने पर ही संपत्ति प्राप्त होती, तो भीम जैसा बलशाली योद्धा राजा विराट के यहाँ रसोइए का काम क्यों करता?

राम का स्वर्णमृग के पीछे जाना:

- Ans
- ✓ 1. भाग्य प्रधानता के कारण
  - ✗ 2. स्वर्णलोलुपता के कारण
  - ✗ 3. निर्भयता के कारण
  - ✗ 4. सीता की आज्ञा के कारण

Comprehension:

निम्नलिखित गद्यांश को पढ़कर पूछे गए प्रश्नों के उत्तर लिखिए।

भाग्य और 'पुरुषार्थ' वस्तुतः कार्य और कारण की तरह एक - दूसरे से जुड़े हुए हैं। पुरुषार्थ अथवा कर्म यदि नहीं है तो भाग्य कहाँ से टपकेगा और यदि भाग्य साथ नहीं दे रहा है तो हमारे भीतर कर्म की, पुरुषार्थ की सद्प्रेरणा और संकल्प पैदा कैसे हो सकेगा। इसीलिए कुछ कवि और विचारक दोनों में भेद नहीं करते। तुलसीदास जी ने कहा है-

कर्म- प्रधान विश्व करि राखा।

कोकरि तर्क बढ़ाबहि साखा।।

यहाँ कर्म और भाग्य को पर्यायवाची माना गया है तथा कहा गया है कि सारा संसार ही कर्म के अधीन है। हम जैसा कर्म करते हैं, वैसा ही फल भोगते हैं। फूलों के बीज बोने पर फूल और फलों के बीज बोने पर फलों की प्राप्ति होगी; किंतु कीकर रोपने से आम पैदा नहीं हो सकते और शूल फूलों में नहीं बदल सकते। मुंबई जाने वाली गाड़ी में बैठ कर हम देवी- देवताओं से कलकत्ता पहुँचने की कितनी भी प्रार्थनाएँ करें, पर गाड़ी हमें मुंबई ही ले जाएगी; किंतु हम मुंबई सकुशल पहुँच सकेंगे या नहीं, यह भी शत- प्रतिशत नहीं कहा जा सकता। व्यक्ति मुंबई का टिकट खरीद कर, ठीक समय पर ठीक गाड़ी में बैठता है, पर पहुँच जाता है अस्पताल अथवा स्वर्ग में। भाग्य की इस विडम्बना को भी कौन अस्वीकार कर सकता है? इसीलिए देखा यह जाता है कि संसारके बड़े-बड़े कर्मवीर, साहसी विजेता और धुरंदर प्रशासक भी भाग्य के तूफान में फँस जाने पर व्याकुल होकर कह उठते हैं।

देव नदैं कारण चिन्हें मग्य सो नो गरीस दौ।

उद्धम पौरुषकीन्है बिना धन आवत आपहीं हाथ पसारै॥

अर्थात् ईश्वर जिन्हें सुख देना चाहता है, उन्हें बिना परिश्रम किए ही धन प्राप्त हो जाता है।

रहीम - जैसा कर्मवीर, सेनापति, जिसके जीवन के तीस से भी अधिक वर्ष युद्धभूमि में बीते, जो अपने समय का प्रकृत कूटनीतिज्ञ, युद्ध-विशारद, भूगर्भशास्त्री, ज्योतिषी, कवि और विचारक था, वह भी भाग्य के क्रूर-चक्र में फँस जाने पर कह उठता है- यदि होनी अथवा भाग्य अपने हाथ में होता तो राम स्वर्ण-मृग के पीछे न जाते और रावण द्वारा सीता का हरण भी न होता। इसी प्रकार यदि पुरुषार्थ करने पर ही संपत्ति प्राप्त होती, तो भीम जैसा बलशाली योद्धा राजा विराट के यहाँ रसोइए का काम क्यों करता?

SubQuestion No : 4

Q.4 गद्यांश के अनुसार रहीम जी क्या नहीं थे?

Question ID : 1679436095

- Ans
- 1. भुदवीर
  - 2. भाग्यावीर
  - 3. कर्मवीर
  - 4. सेनानायक

Comprehension:

निम्नलिखित गद्यांश को पढ़कर पूछे गए प्रश्नों के उत्तर लिखिए।

भाग्य और 'पुरुषार्थ' वस्तुतः कार्य और कारण की तरह एक - दूसरे से जुड़े हुए हैं। पुरुषार्थ अथवा कर्म यदि नहीं है तो भाग्य कहाँ से टपकेगा और यदि भाग्य साथ नहीं दे रहा है तो हमारे भीतर कर्म की, पुरुषार्थ की सद्प्रेरणा और संकल्प पैदा कैसे हो सकेगा। इसीलिए कुछ कवि और विचारक दोनों में भेद नहीं करते। तुलसीदास जी ने कहा है-

कर्म- प्रधान विश्व करि राखा।

कोकरि तर्क बढ़ाबहि साखा॥

यहाँ कर्म और भाग्य को पर्यायवाची माना गया है तथा कहा गया है कि सारा संसार ही कर्म के अधीन है। हम जैसा कर्म करते हैं, वैसा

ही फल भोगते हैं। फूलों के बीज बोने पर फूल और फलों के बीज बोने पर फलों की प्राप्ति होगी; किंतु कीकर रोपने से आम पैदा नहीं हो सकते और शूल फूलों में नहीं बदल सकते। मुंबई जाने वाली गाड़ी में बैठ कर हम देवी- देवताओं से कलकत्ता पहुँचने की कितनी भी प्रार्थनाएँ करें, पर गाड़ी हमें मुंबई ही ले जाएगी; किंतु हम मुंबई सकुशल पहुँच सकेंगे या नहीं, यह भी शत- प्रतिशत नहीं कहा जा सकता। व्यक्ति मुंबई का टिकट खरीद कर, ठीक समय पर ठीक गाड़ी में बैठता है, पर पहुँच जाता है अस्पताल अथवा स्वर्ग में। भाग्य की इस विडम्बना को भी कौन अस्वीकार कर सकता है? इसीलिए देखा यह जाता है कि संसारके बड़े-बड़े कर्मवीर, साहसी विजेता और धुरंदर प्रशासक भी भाग्य के तूफान में फँस जाने पर व्याकुल होकर कह उठते हैं।

देन चहै करतार जिन्हें सुख, सो तो रहीम टरै।

उद्धम पौरुषकीन्है बिना धन आवत आपहीं हाथ पसारै॥

अर्थात् ईश्वर जिन्हें सुख देना चाहता है, उन्हें बिना परिश्रम किए ही धन प्राप्त हो जाता है।

रहीम - जैसा कर्मवीर, सेनापति, जिसके जीवन के तीस से भी अधिक वर्ष युद्धभूमि में बीते, जो अपने समय का प्रकृत कूटनीतिज्ञ, युद्ध- विशारद, भूगर्भशास्त्री, ज्योतिषी, कवि और विचारक था, वह भी भाग्य के क्रूर- चक्र में फँस जाने पर कह उठता है- यदि होनी अथवा भाग्य अपने हाथ में होता तो राम स्वर्ण-मृग के पीछे न जाते और रावण द्वारा सीता का हरण भी न होता। इसी प्रकार यदि पुरुषार्थ करने पर ही संपत्ति प्राप्त होती, तो भीम जैसा बलशाली योद्धा राजा विराट के यहाँ रसोइए का काम क्यों करता?

SubQuestion No : 5

Q.5 बैठता है गाड़ी में पहुँचता है अस्पताल, यह विधान है:

Question ID : 1679436093

Ans ✓ 1. भाग्य का

✗ 2. देवी देवताओं का

✗ 3. कर्म की प्रधानता का

✗ 4. पुरुषार्थ का

Q.6 'दिगन्त' शब्द में सन्धि है:

Question ID : 1679436100

- Ans
- 1. विसर्ग संधि
  - 2. अयादी संधि
  - 3. यणसंधि
  - 4. व्यंजन संधि

Q.7 निम्नलिखित में से कौन सा शब्द पुलिङ्ग हैं?

Question ID : 1679436104

- Ans
- 1. तलाश
  - 2. होश
  - 3. मालिश
  - 4. लाश

Q.8 'घृणा' शब्द का विलोभ है:

Question ID : 1679436102

- Ans
- 1. प्रीत
  - 2. शत्रुता
  - 3. स्नेहिल
  - 4. वैर

Q.9 निम्नलिखित में से कौन सा शब्द 'तत्सम' है?

Question ID : 1679436097

- Ans
- 1. सूरज
  - 2. मोती
  - 3. प्रिय
  - 4. नींद

Q.10 निम्नलिखित में से अशुद्ध वाक्य कौन सा है?

Question ID : 1679436106

- Ans
- 1. उसका बचपन गरीबी में बीता।
  - 2. नीलियाँ साड़ियाँ ही सुंदर लगी।
  - 3. दयानंद जी में धार्मिक प्रवृत्ति बढ़ गया था।
  - 4. पृथ्वी पर अंधकार ही अंधकार हो जाएगी।

Q.11 'दौड़' शब्द है:

Question ID : 1679436105

- Ans
- 1. विशेषण
  - 2. सर्वनाम

✗ 3. क्रिया विशेषण

✓ 4. भाव वाचक संज्ञा

Q.12 आँख का पर्यायवाची शब्द कौन सा है?

Question ID : 1679436101

Ans ✗ 1. आकुंचन

✗ 2. मोचन

✗ 3. विमोचन

✓ 4. लोचन

Q.13 कौन से वाक्य में सकर्मक क्रिया है?

Question ID : 1679436107

Ans ✗ 1. वह सो रही है।

✗ 2. तू भी क्यों शर्माता है?

✗ 3. शीला बहुत तेज दौड़ती है।

✓ 4. वह बहुत खाती है।

Q.14 'बुरी हालत करना' के लिए मुहावरा है:

Question ID : 1679436111

Ans ✗ 1. मिट्टी के मोल बिकना।

✓ 2. मिट्टी खराब करना।

✗ 3. मुँह पर हवाईया उड़ना।

✗ 4. मुँह पर उत्तर देना।

Q.15 मुनि शब्द का बहुवचन (अविभक्तिक) होगा:

Question ID : 1679436109

Ans ✗ 1. मुनियो

✗ 2. मुनिँ

✗ 3. मुनियों

✓ 4. मुनि

Q.16 'आय के अनुसार ही खर्च किया जाना चाहिए' इस अर्थ को व्यक्त करने के लिए लोकोक्ति होती है:

Question ID : 1679436110

Ans ✗ 1. सहज पके से मीठा होय।

✗ 2. दुविधा में दोनों गए माया मिली न राम।

✓ 3. तेते पाँव पसारिए जेती लंबी सौर।

✗ 4. जाको राखै साइया मार सकै ना कोय।



Q.17 'तद्भव' शब्द छंटिए:

Question ID : 1679436098

- Ans
- 1. पूत
  - 2. चन्द्रमा
  - 3. चक्र
  - 4. विवाह

Q.18 सदा बहुवचन में ही प्रयुक्त होने वाला शब्द है:

Question ID : 1679436108

- Ans
- 1. प्राण
  - 2. पाँसू
  - 3. साधु
  - 4. बालक

Q.19 'जो कभी तृप्त न होता हो' के लिए एक शब्द होगा:

Question ID : 1679436103

- Ans
- 1. तर्पण
  - 2. अतृप्त
  - 3. तृप्ति
  - 4. संतृप्त

Q.20 'नीलाम्बर' शब्द में कौन सा समास है?

Question ID : 1679436099

- Ans
- 1. बहुब्रीहि
  - 2. अव्ययीभाव
  - 3. कर्मधारय
  - 4. तत्पुरुष

Section : Subject Related

Q.1 \_\_\_\_\_ is NOT an elementary component in the BCG Matrix.

Question ID : 1679436129

- Ans
- 1. Elephant
  - 2. Star
  - 3. Dog
  - 4. Cash Cow

Q.2 A strategic option that entails reduction or termination of any existing product or service line, along with the level of objectives set below the past achievements, can be termed as:

Question ID : 1679436122

- Ans
- 1. Turn-Around strategy
  - 2. Retrenchment strategy

3. Diversification strategy

4. Growth strategy

Q.3 \_\_\_\_\_ is a tool for evaluating how satisfactorily a corporate entity has discharged its social responsibilities.

Question ID : 1679436130

Ans  1. Corporate Audit

2. Social Audit

3. Corporate Social Responsibility

4. Management Audit

Q.4 Considering an example in the textile industry, if a dyeing unit takes over a spinning and a weaving unit, such an integration is called as:

Question ID : 1679436121

Ans  1. Horizontal integration

2. Diagonal integration

3. Conglomerate integration

4. Vertical integration

Q.5 Which of the following costing methods usually compares the actual data with estimated data to arrive at a conclusion?

Question ID : 1679436125

Ans  1. Batch costing method

2. Activity-based costing method

3. Job costing method

4. Standard costing method

Q.6 Capital Budgeting decisions are primarily taken for:

Question ID : 1679436126

Ans  1. Absolute short term purposes

2. Short term purposes

3. Medium term purposes

4. Long term purposes

Q.7 Who among the following is considered as the 'Father of Accounting'?

Question ID : 1679436113

Ans  1. Henry Dunant

2. Robert Stephenson

3. Luca Pacioli

4. Elton Mayo

Q.8 Which one of the following is NOT a component as per Porter's Model in Strategic Management?

Question ID : 1679436116

Ans  1. Place Leadership Strategy

2. Differentiation Strategy

3. Cost Leadership Strategy

4. Focused/Positioning Strategy

Q.9 Which among the following methods is essentially an integrated ratio analysis?

- Ans
- 1. BCG Matrix Analysis
  - 2. Trial Balance Analysis
  - 3. DuPont Analysis
  - 4. Cash Flow Analysis

Q.10 If we draw a matrix of SWOT analysis, in which quadrant will the entry of other market players be placed?

Question ID : 1679436115

- Ans
- 1. Weakness
  - 2. Opportunity
  - 3. Strength
  - 4. Threat

Q.11 Select the option which correctly arranges the following events in ascending order according to their occurrences.

Question ID : 1679436124

Events:

1. Management by Objective
2. Scientific Management
3. Hawthorne Studies
4. Industrial Unrest

- Ans
- 1. 2, 4, 3, 1
  - 2. 4, 2, 3, 1
  - 3. 3, 2, 1, 4
  - 4. 1, 3, 4, 2

Q.12 A Balanced Score Card is:

Question ID : 1679436119

- Ans
- 1. A tool to balance current and capital liability.
  - 2. A method to evaluate financial performance of a firm.
  - 3. Essentially a balance sheet of financial matters.
  - 4. A tool for assessing strengths and weaknesses in a balanced way.

Q.13 Which of the following is usually NOT a characteristic of a successful strategic alliance?

Question ID : 1679436128

- Ans
- 1. Confrontation
  - 2. Balancing contributions
  - 3. Goal compatibility
  - 4. Synergy

Q.14 Which among the following is NOT a factor that determines capital structure of a company?

Question ID : 1679436131

- Ans
- 1. Debtor turnover ratio
  - 2. Financial leverage
  - 3. Legal framework
  - 4. Cash Flow abilities

Q.15 The United Nations established the United Nations Commission on International Trade Law (UNCITRAL) in the year:

Ans

- 1. 1966
- 2. 1945
- 3. 1960
- 4. 1950

Question ID : 1679436118

Q.16 ABC Ltd. buys 77% of available shares (ownership) of XYZ Corp. Which of the following can be said about XYZ Corp?

- Ans
- 1. It is no longer a company
  - 2. It is a holding company
  - 3. It is an independent company
  - 4. It is a subsidiary company

Question ID : 1679436114

Q.17 The ability of two or more units generating greater value by working together than they will be working individually is typically called as:

- Ans
- 1. Management by Exception
  - 2. Management by Objectives
  - 3. Strategy
  - 4. Synergy

Question ID : 1679436117

Q.18 Find the odd one out with regard to Performance Evaluation Technique.

- Ans
- 1. Management by Objective
  - 2. Confidential Reporting
  - 3. Behavioral Anchored Rating Scale
  - 4. 360 Degree Evaluation

Question ID : 1679436112

Q.19 The purchase price of a lock is ₹ 100 per unit, while the carrying cost costs 10 5% and consumption of raw material is 24000 units p.a. Ordering cost is ₹ 10 per order. What will be the EOQ (Economic Order Quantity)?

- Ans
- 1. 310
  - 2. 300
  - 3. 250
  - 4. 210

Question ID : 1679436127

Q.20 Who among the following propounded 14 basic principles of management?

- Ans
- 1. Henry Fayol
  - 2. David Ricardo
  - 3. F. W. Taylor
  - 4. Alfred Marshall

Question ID : 1679436123

Section : Subject Related

Q.1 Which among the following is a reason for Under Capitalisation?

- Ans
- 1. High efficiency
  - 2. Unduly high price paid for assets

Question ID : 1679436133

3. Liberal dividend policy

4.

When fair return is not realised on capital employed

Q.2 In the short run, in order to survive the cut-throat competition, which among the following can be adopted as a last resort for survival?

Question ID : 1679436138

Ans  1. Marginal Cost  $\leq$  Sales

2. Total Cost = Sales

3. Marginal Cost  $>$  Sales

4. Total Cost  $<$  Sales

Q.3 Which among the following may be an effect of Under Capitalisation?

Question ID : 1679436135

Ans  1.

Dividends may be paid even if no profits are made

2. Market value of shares may go up

3. Market value of share may drastically fall

4.

Company may manipulate accounts to show profits in the event of loss

Q.4 Which of the following errors CANNOT be detected through Trial Balance?

Question ID : 1679436147

Ans  1. Posting wrong amount

2. Treating an expense as an asset

3. Posting an amount on the wrong side

4. Wrong Totaling

Q.5 Which among the following is primarily NOT a finance function?

Question ID : 1679436136

Ans  1. Diversification decisions

2. Financing decisions

3. Dividend decisions

4. Investment decisions

Q.6 Which of the following Depreciation Accounting policies is usually suitable for mining companies under normal circumstances?

Question ID : 1679436151

Ans  1. Annuity Method

2. Insurance Policy Method

3. Depletion Method

4. Written Down Value Method

Q.7 Which one among the following is NOT a subsidiary book in Accounting?

Question ID : 1679436149

Ans  1. Cash Book

2. Sales Book

3. Journal Book

4. Sales Return Book

Q.8 During an inflationary period, \_\_\_\_\_ method of material issue would help to ensure that the cost of production determined is approximately the current prevailing price level.

Question ID : 1679436146

- Ans
- 1. FIFO
  - 2. Specific Price Method
  - 3. Base Stock Method
  - 4. LIFO

Q.9 What is the point of 'No Profit No Loss' termed as?

Question ID : 1679436139

- Ans
- 1. Contribution
  - 2. Break Even
  - 3. Margin of Safety
  - 4. Angle of Incidence

Q.10 The excess of Current Asset over Current Liability in typical financial terms is called as:

Question ID : 1679436137

- Ans
- 1. Cash Flow Analysis
  - 2. Net Working Capital
  - 3. Gross Working Capital
  - 4. Current Ratio

Q.11 Which of the following companies has acquired Indian e-retail giant Flipkart?

Question ID : 1679436141

- Ans
- 1. Procter & Gamble
  - 2. Starbucks
  - 3. Walmart
  - 4. Marks & Spencer

Q.12 When the real valuation of assets is less than the amount of capital invested, such a situation is called as:

Question ID : 1679436134

- Ans
- 1. Capital rationing
  - 2. Capital gearing
  - 3. Under capitalisation
  - 4. Over capitalisation

Q.13 Which of the following transactions may NOT be categorised as "error of principle" as far as Accounting is concerned?

Question ID : 1679436148

- Ans
- 1. Treating an income as liability
  - 2. Treating a liability as income
  - 3. Treating an asset as expense
  - 4. Omitting the entire amount to record after transaction

Q.14 The process of mapping the current demand for manpower and making sure of the availability of the right kind of manpower at the right time, and bridging the gap of current and future manpower requirements is typically the function of:

Question ID : 1679436143

- Ans
- 1. Human Resource Development
  - 2. Human Resource Training

3. Human Resource Management

4. Human Resource Planning

Q.15 A Secret Reserve can be created through:

Question ID : 1679436145

Ans  1. Undervaluation of assets and liabilities

2.

Undervaluation of current assets and undervaluation of current liabilities

3. Over valuation of assets and liabilities

4.

Over valuation of assets and undervaluation of liabilities

Q.16 As per \_\_\_\_\_ accounting concept, a business is treated as separate from its owner's personal affairs.

Question ID : 1679436150

Ans  1. Business Entity

2. Dual Aspect

3. Historical Cost

4. Perpetual Succession

Q.17 Find the odd one out with regard to application of costing principles?

Question ID : 1679436144

Ans  1. Margin of Safety

2. Break Even Analysis

3. Cost Volume Profit Analysis

4. Variance Analysis for Materials

Q.18 Which among the following is the regulatory body for insurance business in India?

Question ID : 1679436132

Ans  1. AMFI

2. SEBI

3. RBI

4. IRDA

Q.19 Suppose that a company only pays dividends when it cannot profitably reinvest its earnings. What can such a dividend decision be categorised as?

Question ID : 1679436140

Ans  1. Strict Dividend Decision

2. Liberal Dividend Decision

3. Active Dividend Decision

4. Residual Passive Dividend Decision

Q.20 What is the style of leadership called whereby the leader assumes all the power and loves to dictate the followers as all the decisions are centralised?

Question ID : 1679436142

Ans  1. Autocratic Leadership

2. Paternalistic Leadership

3. Free-Reign Leadership

4. Democratic Leadership

Q.1 What does the term 'Esprit De Corps', one of Henry Fayol's 14 management principles, mean?

Question ID : 1679436165

- Ans
- 1. Proper Leadership
  - 2. Adequate Knowledge
  - 3. Individual Performance
  - 4. Team Spirit

Q.2 Who developed the Management Grid as a tool of Performance Evaluation?

Question ID : 1679436159

- Ans
- 1. Harold Koontz and Cyril O'Donnell
  - 2. Robert Blake and Jane Mouton
  - 3. Alfred Marshall
  - 4. Peter F. Drucker

Q.3 Which of the following costing techniques is suitable for manufacturing biscuits of similar description for a biscuit company throughout the year?

Question ID : 1679436171

- Ans
- 1. Standard Costing
  - 2. Contract Costing
  - 3. Batch Costing
  - 4. Process Costing

Q.4 Which among the following is NOT an emerging challenge for an HR manager in the contemporary context?

Question ID : 1679436157

- Ans
- 1. Globalisation
  - 2. Management of various cultural issues of employees
  - 3. Payroll management
  - 4. Matching various employee expectations with a career path

Q.5 Which of Henry Fayol's 14 principles of management depicts the phrase "One head, One Plan"?

Question ID : 1679436163

- Ans
- 1. Unity of Direction
  - 2. Unity of Command
  - 3. Order
  - 4. Equity

Q.6 The term 'SEZ' stands for:

Question ID : 1679436160

- Ans
- 1. Social Ecological Zone
  - 2. Social Economic Zone
  - 3. Social Environmental Zone
  - 4. Special Economic Zone

Q.7 Who is considered as the 'Father of Scientific Management'?

Question ID : 1679436155

- Ans
- 1. David Ricardo



✓ 2. F. W. Taylor

✗ 3. Alfred Marshall

✗ 4. Henry Fayol

Q.8 Which of the following does NOT form a primary part of the general functional areas of Human Resource Management?

Question ID : 1679436156

Ans ✗ 1.

Measuring performance and developing employees' potential

✗ 2.

Determining and staffing for employment needs

✗ 3.

Anticipating and coping with organisational change

✓ 4.

Taking care of quality while procuring raw materials

Q.9 Prof. Elton Mayo can rightly be categorised as a:

Question ID : 1679436158

Ans ✗ 1. Legendary Leader

✗ 2. Religious Guru

✗ 3. Physical Scientist

✓ 4. Behavioral Scientist

Q.10 Which of the following is NOT a tool for analysing financial statements?

Question ID : 1679436168

Ans ✗ 1. Trend Analysis

✓ 2. Profit and Loss Account Statement

✗ 3. Funds Flow Analysis

✗ 4. Ratio Analysis

Q.11 Mr. Ambud wants a fully customised private jet which must have a big dining lounge in it unlike other aircrafts. He offers the contract to Lift Designers Pvt. Ltd. for manufacturing. Which costing principle shall the company use to manufacture the said aircraft for Mr. Ambud?

Question ID : 1679436170

Ans ✓ 1. Job Costing

✗ 2. Batch Costing

✗ 3. Standard Costing

✗ 4. Process Costing

Q.12 In a \_\_\_\_\_ Statement, each account is expressed as a percentage of the value of sales.

Question ID : 1679436167

Ans ✗ 1. Fund Flow

✗ 2. Liquidator's

✓ 3. Common Size

✗ 4. Cash Flow

Q.13 Suppose there are two partners A and B. A brings ₹ 2,00,000 while B brings in ₹ 1,00,000 capital for the firm. A is actively involved in the business, while B is not at all contributing to it. The Profit and Loss account reveals a profit of ₹ 30,000 for the year. How will the profit be distributed among A and B, respectively in the absence of a Partnership deed?

Question ID : 1679436153

Ans ✗ 1. ₹ 30,000 and ₹ 0

2. ₹ 10,000 and ₹ 20,000

3. ₹ 15,000 and ₹ 15,000

4. ₹ 20,000 and ₹ 10,000

Q.14 The term 'LPG' in a business environment stands for:

Question ID : 1679436164

Ans  1. Liquefied Petroleum Gas

2.

Liberalisation, Privatisation and Globalisation

3. Loss Per Gram

4.

Localisation, Promotion and Geo-extrication

Q.15 What is the person who, without being a real partner, so behaves as to lead others to believe him to be a partner called?

Question ID : 1679436152

Ans  1. Partner by Estoppel

2. Dormant Partner

3. Sub Partner

4. Sleeping Partner

Q.16 The study of organisation behavior conducted in the 1920s by Western Electric Company located at Chicago is popularly known as:

Question ID : 1679436169

Ans  1. Michigan Studies

2. Hawthorne Studies

3. California Studies

4. Detroit Studies

Q.17 Putting a right man in the right job according to his qualification and ability is called as:

Question ID : 1679436166

Ans  1. Recruiting

2. Controlling

3. Staffing

4. Selecting

Q.18 Which of Henry Fayol's 14 principles of management depicts the phrase "A place for everything and everything in its place"?

Question ID : 1679436162

Ans  1. Order

2. Unity of Command

3. Equity

4. Unity of Direction

Q.19 Which of the following strategies allows a firm to excel over competitors by offering products or services at the least cost?

Question ID : 1679436161

Ans  1. Promotional Leadership

2. Cost Leadership

3. Market Leadership

#### 4. Place Leadership

Q.20 Rajan and Sajan started a business on 1<sup>st</sup> January 2017 with capital of ₹ 30,000 and ₹ 20,000, respectively. According to the Partnership deed, Sajan is entitled to a salary of ₹ 500 per month while interest to be allowed on capital is @6% for both the partners. The remaining profit must be distributed in the ratio of 5 : 3. After 31<sup>st</sup> December 2017, the firm earned a gross profit of ₹ 25,000. During the year, Rajan and Sajan withdrew ₹ 8,000 and ₹ 10,000, respectively. Calculate the closing balance of Rajan and Sajan respectively assuming profits were credited in their respective capital accounts.

Question ID : 1679436154

- Ans  1. ₹ 33,800, ₹ 23,200  
 2. ₹ 32,500, ₹ 21,500  
 3. ₹ 31,800, ₹ 22,200  
 4. ₹ 31,600, ₹ 22,400

#### Section : Subject Related

Q.1 When the completion stage of a contract is more than half, the profit to be credited to Profit and Loss account will be equal to:

Question ID : 1679436175

- Ans  1.  
100% of Notional Profit × (Cash Received / Work Certified)  
 2.  
 $\frac{2}{3} \times \text{Notional Profit} \times (\text{Cash Received} / \text{Work Certified})$   
 3.  
 $\frac{1}{3} \times \text{Notional Profit} \times (\text{Cash Received} / \text{Work Certified})$   
 4.  
 $\frac{1}{2} \times \text{Notional Profit} \times (\text{Cash Received} / \text{Work Certified})$

Q.2 The focal point of the Uruguay Round of GATT on agreement of TRIPS was:

Question ID : 1679436187

- Ans  1. Intellectual Property  
 2. Cross-Border Trading of Goods  
 3. Liberalisation  
 4. Tariffs on Trade

Q.3 Which of the following Acts has replaced the Monopolistic, Restrictive & Unfair Trade Practices (MRTP) Act?

Question ID : 1679436183

- Ans  1. Essential Commodities Act  
 2. Consumer Protection Act  
 3. Competition Act  
 4. Food Safety and Standards Act

Q.4 The VIII<sup>th</sup> Round of GATT (Uruguay Round) finally resulted in the conversion of GATT into \_\_\_\_\_.

Question ID : 1679436186

- Ans  1. World Bank  
 2. International Monetary Fund  
 3. World Trade Organization  
 4. International Court of Justice

Q.5 \_\_\_\_\_, in reference to international trade, is the export by a country or company of a product at a price that is lower in the foreign market than the price charged in the domestic market.

Question ID : 1679436188

- Ans  1. Foreign Trade

2. EXIM

3. Dumping

4. TRIPS

Q.6 "Debit all Expenses & Losses, Credit all Gains or Income" is a rule that is applicable for:

Question ID : 1679436182

Ans  1. Natural Personal Accounts

2. Representative Personal Accounts

3. Nominal Accounts

4. Intangible Real Accounts

Q.7 The General Agreement on Tariffs and Trade (GATT) as signed by 23 major countries including India came into force in the year:

Question ID : 1679436185

Ans  1. 1935-1936

2. 1947-1948

3. 1990-1991

4. 1955-1956

Q.8 The 'Management by Objective' concept was developed by:

Question ID : 1679436176

Ans  1. Henry Ford

2. Harry Potter

3. Frederick W. Taylor

4. Peter F. Drucker

Q.9 The Consumer Protection Act was enacted in the year:

Question ID : 1679436184

Ans  1. 1975

2. 1979

3. 1982

4. 1986

Q.10 Generally, a(n) \_\_\_\_\_ in a contract provides that the contract price would be suitably enhanced on the happening of a specified contingency.

Question ID : 1679436177

Ans  1. Escalation Clause

2. Contract Clause

3. Key-Man Clause

4. Ownership Clause

Q.11 Which of the following is treated as per the principles of Nominal Account?

Question ID : 1679436190

Ans  1. Bad Debts Recovery Account

2. Drawings Account

3. Commission Received in Advance

4. Bills Payable Account

Q.12 In Line and Staff structure of an organisation, the authority lies with:

Question ID : 1679436179

Ans

- 1. More in Line and Less with Staff Personnel
- 2. Line Personnel
- 3. Staff Personnel
- 4. Equally with Line and Staff Personnel

Q.13 Which of the following costing principles is based on comparison of actual and estimated cost?

Question ID : 1679436172

- Ans
- 1. Contract Costing
  - 2. Activity Based Costing
  - 3. Standard Costing
  - 4. Job Costing

Q.14 As per the Consumer Protection Act, who among the following is NOT regarded as a Consumer?

Question ID : 1679436191

- Ans
- 1. Anyone who hires or avails any services
  - 2. Anyone who obtains goods for resale
  - 3. Anyone who uses / is benefitted from services without making any payment
  - 4. Anyone who buys any goods or services

Q.15 The aggregate of total Indirect Costs are termed as:

Question ID : 1679436178

- Ans
- 1. Cost of Production
  - 2. Overhead Cost
  - 3. Prime Cost
  - 4. Works Cost

Q.16 Payment to a contractor is made on the basis of \_\_\_\_\_.

Question ID : 1679436173

- Ans
- 1. Percentage of Notional Profit
  - 2. Notional Profit
  - 3. Certified Work
  - 4. Contract Price

Q.17 The following are the expenditures for a contract of ₹ 6,00,000 commenced in January 2017:

Question ID : 1679436174

- Materials : ₹ 1,20,000
- Wages : ₹ 1,64,400
- Plant : ₹ 20,000
- Business Charges : ₹ 8,600
- Work Certified : 80%
- Cash Received (31.12.17) : ₹ 2,40,000
- Depreciation of Plant : 10%

Calculate the notional profit as per the contract costing principles.

- Ans
- 1. ₹ 10,000
  - 2. ₹ 25,000
  - 3. ₹ 20,000
  - 4. ₹ 15,000

Q.18

Ans  1.

Minimum penalty of ₹ 50 lakh and Maximum penalty upto ₹ 1 crore

2.

Minimum penalty of ₹ 25 lakh and Maximum penalty upto ₹ 1 crore

3.

Minimum penalty of ₹ 5 lakh & Maximum penalty upto ₹ 50 lakh

4.

Minimum penalty of ₹ 10 lakh and Maximum penalty upto ₹ 50 lakh

Q.19 \_\_\_\_\_ was propounded by Prof. William Ouchi.

Question ID : 1679436180

Ans  1. Theory X

2. Theory Y

3. ERG Theory

4. Theory Z

Q.20 Management by Exception, a style of business management, typically talks about which of the following?

Question ID : 1679436181

Ans  1.

Targets should be achieved within a defined time limit.

2.

Management should be involved in day-to-day working without allowing any exceptions.

3.

Management should not involve themselves in routine things and must rather concentrate on strategies.

4.

Exceptional cases must not be included in management and be treated as special cases.

Section Subject Related

Q.1 International Finance Corporation, an affiliate of the World Bank, was established in the year:

Question ID : 1679436197

Ans  1. 1960

2. 1956

3. 1972

4. 1985

Q.2 Which of the following statements is correct?

Question ID : 1679436208

Ans  1.

Merger does not form a part of Amalgamation

2.

Under no circumstances, Amalgamation leads to liquidation of an existing company

3. Amalgamation includes Absorption

4.

Internal Reconstruction is an integral part of Amalgamation

Q.3 What is the full form of 'UNCTAD', a body of the United Nations?

Question ID : 1679436193

Ans

Ans  1.

Minimum penalty of ₹ 50 lakh and Maximum penalty upto ₹ 1 crore

2.

Minimum penalty of ₹ 25 lakh and Maximum penalty upto ₹ 1 crore

3.

Minimum penalty of ₹ 5 lakh & Maximum penalty upto ₹ 50 lakh

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Question ID : 1679436193

Ans

✓ 1. United Nations Conference on Trade and Development

✗ 2.

United Nations Committee on Trips and Development

✗ 3.

United Nations Consortium on Transport and Dodges

✗ 4.

United Nations Conference on Tariffs and Development

Q.4 Accounting for taxes on income is dealt with in:

Question ID : 1679436199

Ans ✓ 1. Accounting Standard 22

✗ 2. Accounting Standard 13

✗ 3. Accounting Standard 20

✗ 4. Accounting Standard 9

Q.5 Which of the following is NOT an assumption of Economic Ordering Quantity (EOQ)?

Question ID : 1679436206

Ans ✓ 1.

Anticipated usage of material in units is not known.

✗ 2.

The quantity of material ordered is received immediately i.e. the lead time is zero.

✗ 3.

Ordering cost per order and carrying cost per unit are known and they are fixed.

✗ 4.

Cost per unit of the material is constant and is known as well.

Q.6 UNCTAD was established by the United Nations in the year:

Question ID : 1679436195

Ans ✗ 1. 1958

✓ 2. 1964

✗ 3. 1950

✗ 4. 1968

Q.7 Which of the following statements regarding National Commission is NOT true as per the Consumer Protection Act?

Question ID : 1679436211

Ans ✓ 1.

The Commission consists of 8 members, out of which minimum 2 members are women.

✗ 2.

The Commission hears the appeals made against the decisions of the State Commission.

✗ 3.

The Commission hears the appeals or complaints where the value / compensation exceeds ₹ 1 crore.

✗ 4.

The Chairman of the Commission must be a sitting or retired judge of the Supreme Court.

Q.8 Where the headquarters of the World Trade Organisation (WTO) is located?

Question ID : 1679436192

Ans ✗ 1. Washington D.C., USA

✗ 2. Paris, France

✗ 3. New York, USA



✓ 4. Geneva, Switzerland

Q.9 While preparing a Cash Flow Statement, cash receipts from royalties, fees, commission etc. come under:

Question ID : 1679436200

- Ans
- ✗ 1. Production activities
  - ✓ 2. Operating activities
  - ✗ 3. Financing activities
  - ✗ 4. Investing activities

Q.10 \_\_\_\_\_ is an area in which business and trade laws are different from the rest of the country and are located within a country's national borders. However, they are treated just like foreign territory for the purpose of trade and commerce.

Question ID : 1679436204

- Ans
- ✓ 1. SEZ
  - ✗ 2. SHG
  - ✗ 3. Trade Zone
  - ✗ 4. Industrial Corridor

Q.11 Find the odd one out with regard to tariff and non-tariff barriers in foreign trade?

Question ID : 1679436198

- Ans
- ✗ 1. Consular Formalities
  - ✗ 2. Licensing
  - ✓ 3. Voluntary Export Restraints
  - ✗ 4. Import Duties

Q.12 Abnormal effectiveness or wastage valuation is done on the basis of:

Question ID : 1679436207

- Ans
- ✓ 1. Cost per unit of goods
  - ✗ 2. Amount received from sale of normal wastage
  - ✗ 3. Valuation of closing stock in each process
  - ✗ 4. Cost of raw material purchased

Q.13 Who propounded the 'Two-Factor Theory' of Motivation?

Question ID : 1679436196

- Ans
- ✗ 1. Abraham Maslow
  - ✗ 2. Clayton Alderfer
  - ✗ 3. Henry Mintzberg
  - ✓ 4. Frederick Herzberg

Q.14 According to Halsey Premium Plan, time wage is guaranteed with a bonus of \_\_\_\_\_ wages for time saved.

Question ID : 1679436209

- Ans
- ✗ 1. 33.33%
  - ✓ 2. 50.00%
  - ✗ 3. 66.66%
  - ✗ 4. 90.00%

Q.15 \_\_\_\_\_ involves the examination and redesign of a set of related work activities that are performed by employees to achieve business goals and workflows in an organisation.

Question ID : 1679436202

- Ans
- ✗ 1. Strategic Management

2. Total Quality Management

3. Business Process Reengineering

4. Knowledge Management

Q.16 The goal of matching the knowledge, skills and abilities (KSAs) that are central to perform a job, as determined by job analysis, with the prospective employee's knowledge, skills and abilities is called (technically in Management language) as:

Question ID : 1679436203

Ans  1. Person-Job Fit

2. KSA Fit

3. Competency Mapping

4. Potential Appraisal

Q.17 Which list does India belong in the UNCTAD Membership?

Question ID : 1679436194

Ans  1. List C

2. List D

3. List A

4. List B

Q.18 Grapevine must be categorised under:

Question ID : 1679436201

Ans  1. Style of Leadership

2. Communication

3. Organisational Structure

4. Human Resource Development

Q.19 \_\_\_\_\_ is a work group of employees who meet regularly to discuss their problems, investigate causes, recommend solutions and take corrective actions. This is generally a small group of employees belonging to the same work area.

Question ID : 1679436205

Ans  1. Line Organisation

2. Quality Circle

3. Committee Organisation

4. Staff Organisation

Q.20 Which one of the following may help in building an 'Innovation Enabled Organisation'?

Question ID : 1679436210

Ans  1.

Strong formal orientation with adequate bureaucracy

2. Strictly adhering to targets at any cost

3.

Following the principles of Management by Objectives (MBO)

4. Following effective cross-functional teams

Section : Subject Related

Q.1 Which of the following is a contract in which a bonding company agrees to reimburse a firm up to a stated amount for financial losses caused exclusively by dishonest acts of managers or other employees?

Question ID : 1679436223

Ans  1. Zero Coupon Bond

2. Indemnity Bond

3. Fidelity Bond

4. Corporate Bond

Q.2 \_\_\_\_\_ is the interest earned on a given deposit or principal that has become a part of the principal at the end of a specified period.

Question ID : 1679436224

Ans  1. Simple Interest

2. Time Value of Money

3. Capital

4. Compound Interest

Q.3 Which among the following aims at promoting corporate fairness, transparency and accountability?

Question ID : 1679436212

Ans  1. Corporate Governance

2. Corporate Netting

3. Lifting of Corporate Veil

4. Corporate Social Responsibility

Q.4 United Nations Conference on Trade and Development (UNCTAD) is the principal organ of:

Question ID : 1679436231

Ans  1. UN International Court of Justice

2. UN General Assembly

3. UN Social Council

4. UN Security Council

Q.5 The formula  $\left\{ \frac{1}{5} \times \text{National Profit} \times \frac{\text{Cash Received}}{\text{Work Certified}} \right\}$  is used in contract costing when:

Question ID : 1679436228

Ans  1. the completion of contract is more than 75% but less than 90%

2. the completion of contract is more than 25% but less than 50%

3. the completion of contract is more than 50% but less than 75%

4. the completion of contract is less than 25%

Q.6 BOGEY standard in Cost Accounting is also known as:

Question ID : 1679436229

Ans  1. Basic Waste Control standard

2. Attainable standard

3. Ideal standard

4. Abnormal loss standard

Q.7

Question ID : 1679436222

Consider the following journal entry:

Royalties A/C                      Dr.  
Shortworking A/C                Dr.  
    To Landlord's A/C

Find the correct situation of the usage of the above entry.

- Ans  1.  
When royalty payable is more than the minimum rent
2.  
When there is a normal payment of lease royalty
3. When there is a profit in lease
4.  
When royalty payable is less than the minimum rent

Q.8 \_\_\_\_\_ is a quality which should NOT ethically be followed by a critical thinker while in the process of critical thinking.

Question ID : 1679436213

- Ans  1. Open mindedness
2. Reservation in arriving at a conclusion
3. Contextual
4. Non-Experimental and judgmental

Q.9 The annuity with an indefinite life which makes continuous annual payment is termed as:

Question ID : 1679436226

- Ans  1. Regular Annuity
2. Perpetuity
3. Depreciating Annuity
4. Continuous Annuity

Q.10 \_\_\_\_\_ is defined as consistency or agreement of individual goals with company goals.

Question ID : 1679436230

- Ans  1. Goal Fixation
2. Goal Congruence
3. Goal Ambiguity
4. Goal Restructuring

Q.11 \_\_\_\_\_ is concerned with the design and delivery of financial products and advice to individuals, businesses and governments.

Question ID : 1679436218

- Ans  1. Financial Management
2. Financial Leverage
3. Finance
4. Financial Services

Q.12 In management, when managers place their personal goals ahead of corporate goals, such a problem is called as:

Question ID : 1679436221

- Ans  1. Agency Problem

- 2. Mission Problem
- 3. Goal Congruence
- 4. Corporate Restructuring

Q.13 In which of the following accounting processes is Deficiency Account exclusively opened?

Question ID : 1679436216

- Ans
- 1. Branch and Departmental Accounting
  - 2. Insolvency Accounting
  - 3. Accounting of Banking Companies
  - 4. Royalty Accounting

Q.14 Decrease in the working capital is connected with:

Question ID : 1679436217

- Ans
- 1. Non-trading expenses
  - 2. Application of fund
  - 3. Sources of fund
  - 4. Non-trading income

Q.15 The process of determining the present value of a future amount is typically called in finance language as:

Question ID : 1679436225

- Ans
- 1. Cannibalising
  - 2. Valuation
  - 3. Discounting
  - 4. Compounding

Q.16 \_\_\_\_\_ is an approach to Ethics that focuses on the rightness or wrongness of actions themselves, as opposed to the rightness or wrongness of the consequences of those actions.

Question ID : 1679436215

- Ans
- 1. Pragmatic Ethics
  - 2. Consequentialism Ethics
  - 3. Deontological Ethics
  - 4. Virtue Ethics

Q.17 While treating funds, \_\_\_\_\_ recognises revenue at the point of sale and expenses when they are incurred.

Question ID : 1679436219

- Ans
- 1. Realisation Method
  - 2. Revenue Generation Method
  - 3. Accrual Method
  - 4. Recognition Method

Q.18 \_\_\_\_\_ is equal to after tax operating profits of a firm less the cost of funds used to finance investments.

Question ID : 1679436220

- Ans
- 1. Fixed Cost
  - 2. Gross Sales
  - 3. Marginal Cost
  - 4. Economic Value Added

Q.19 "The moral principle that governs a person's behaviour or how an activity is conducted" best describes the term:

Question ID : 1679436214

- Ans
- 1. Commerce
  - 2. Trade
  - 3. Business
  - 4. Ethics

Q.20 "A Rupee earned today is more valuable than earning the same rupee tomorrow." Which of the following term in the language of Financial Management explains this theory?

Question ID : 1679436227

- Ans
- 1. Time Value of Money
  - 2. Valuation Concept
  - 3. Investment Concept
  - 4. Compounding of Money

Section : Subject Related

Q.1 India Ltd. is a fully government owned company whereas Sharma Ltd. is a company that is fully managed by a private management. Subsequently, India Ltd. took over Sharma Ltd. in a hostile takeover by buying 72% shares of Sharma Ltd. Select the option which best describes the status of Sharma Ltd. after the takeover.

Question ID : 1679436234

- Ans
- 1. Chartered Company
  - 2. Government Subsidiary Company
  - 3. Holding Company
  - 4. Private Limited Company

Q.2 A platform of an organised and regulated financial market where securities (bonds, shares, etc.) are bought and sold at prices governed by the forces of demand and supply and often regulated by a professional body is called as:

Question ID : 1679436240

- Ans
- 1. Money Market
  - 2. Indigenous Lending
  - 3. Financial Intermediary
  - 4. Stock Exchange

Q.3 Which one of the following is generally NOT a characteristic of a Traditional Accounting System?

Question ID : 1679436238

- Ans
- 1. It is historical in nature
  - 2. It matches current revenues with historical costs
  - 3. It considers inflation
  - 4. Profit and Loss account does not consider increase in net asset value

Q.4 Reliance Industries Ltd, which is listed on the BSE and NSE, is an example of a:

Question ID : 1679436232

- Ans
- 1. Government Company
  - 2. Public Ltd. Company
  - 3. Private Company
  - 4. Public Sector Undertaking

Q.5 Which of the following is NOT a feature of Bookkeeping?

Question ID : 1679436236

Ans  1.

A person responsible for bookkeeping is called a Bookkeeper

2.

It is the recording phase of an accounting system

3.

Bookkeeping does not require any special skills

4.

It compiles clerical activities not analytical in nature

Q.6 \_\_\_\_\_ describes the relationship between the required return or cost of Equity Capital and the non-diversifiable risks of a firm measured by Beta Coefficient.

Question ID : 1679436246

Ans  1. Stock Market Operations

2. Systematic Risk Analysis

3. Capital Assets Pricing Model

4. Cost-Volume-Profit Analysis

Q.7 As per Profitability Index, a project will qualify for acceptance, if:

Question ID : 1679436244

Ans  1.  $PI < 1$

2.  $PI \leq 0$

3.  $PI > 0$

4.  $PI > 1$

Q.8 \_\_\_\_\_ is the business practice of hiring a party outside a company to perform services and create goods, usually done as a cost-cutting measure, that traditionally were being performed in-house by the company's own employees and staff.

Question ID : 1679436235

Ans  1. Outperforming

2. External Searching

3. Outsourcing

4. Over Timing

Q.9 "The use of borrowed fund in anticipation of higher return to the shareholders." – This is a concept called as:

Question ID : 1679436247

Ans  1. Stakeholder Optimising

2. Reverse Trading

3. Trading on Equity

4. Debenture Trading

Q.10 Which one of the following is NOT a transaction as per Accounting Principles?

Question ID : 1679436239

Ans  1.

Mr. X started a business with capital (brought in cash) of ₹ 40,000

2. Mr. X paid salaries worth ₹ 5,000 to staff

3.

Mr. X purchased machinery worth ₹ 20,000 in cash.

4.

Mr. X placed an order with D'Souza & Co. for goods worth ₹ 10,000

Q.11 The NIFTY comprises stocks of Indian companies belonging to \_\_\_\_\_ sectors in India.

Question ID : 1679436241

- Ans
- 1. 8
  - 2. 15
  - 3. 12
  - 4. 5

Q.12 The Over-the-Counter Exchange of India (OTCEI) has its headquarters in the city:

Question ID : 1679436242

- Ans
- 1. Mumbai
  - 2. Hyderabad
  - 3. Delhi
  - 4. Kolkata

Q.13 Which of the following is NOT a primary purpose for holding cash?

Question ID : 1679436245

- Ans
- 1. Transaction Motive
  - 2. Precautionary Motive
  - 3. Storage Motive
  - 4. Speculative Motive

Q.14 Which of the following is primarily NOT responsible for change in the Working Capital?

Question ID : 1679436243

- Ans
- 1. Change in the level of sale
  - 2. Change in the members of the Board of Directors
  - 3. Change in the operating expenses
  - 4. Changes in the technology

Q.15 Which of the following methods takes into consideration the time value of money?

Question ID : 1679436248

- Ans
- 1. Accounting Rate of Return Method
  - 2. Pay Back Method
  - 3. Accounting Rate of Return
  - 4. Discounted Cash Flow Techniques

Q.16 The ability of a firm to use fixed financial charges to magnify the effects of changes in EBIT on the earnings per share is otherwise termed as:

Question ID : 1679436250

- Ans
- 1. Combined Leverage
  - 2. Operating Leverage
  - 3. Long Term Leverage
  - 4. Financial Leverage

Q.17 Which of the following is NOT correct with regard to a company registered in India as per Companies Act, 2013?

Question ID : 1679436233

- Ans
- 1. Every company must have Perpetual Succession
  - 2. Every company can sue and can be sued



✓ 3. Every company must possess Articles of Association

✗ 4. Every company should have a common seal

Q.18 Find the odd one out with regard to branches of Accounting.

Question ID : 1679436237

Ans ✗ 1. Corporate Accounting

✗ 2. Management Accounting

✗ 3. Financial Accounting

✓ 4. Cost Accounting

Q.19 The argument that current dividends are less risky as compared to future / distant dividends and that the shareholders prefer dividends over retained earnings is known as:

Question ID : 1679436251

Ans ✗ 1. Interim Dividend Argument

✓ 2. Bird in Hand Argument

✗ 3. Apple in the Basket Argument

✗ 4. Fish in the Net Argument

Q.20 The different Rankings of the same projects as given by the NPV and IRR methods may take place. One of the following is NOT associated with it. Find out the same.

Question ID : 1679436249

Ans ✗ 1. Unequal Expected Lives

✓ 2. Management Disparity

✗ 3. Size-Disparity Problem

✗ 4. Time-Disparity Problem

Section : Subject Related

Q.1 Software that allows collective and collaborative working as a team from different geographical location on a real-time basis is otherwise called as:

Question ID : 1679436257

Ans ✗ 1. Cross platform mobile app

✗ 2. VOIP

✓ 3. Groupware

✗ 4. Peer-to-Peer software

Q.2 Calls in arrear is shown in statement of affairs under:

Question ID : 1679436266

Ans ✗ 1. List B

✗ 2. List C

✓ 3. List A

✗ 4. List D

Q.3 The choice of investment proposals under financial constraints in terms of a given size of capital expenditures budget is known as:

Question ID : 1679436260

Ans ✗ 1. Capital Sponsoring

✗ 2. Capital Gearing

3. Capital Rationing

4. Capital Diluting

Q.4 The appearance of a contingent liability in the footnote of a company's balance sheet is a result of \_\_\_\_\_ accounting principle.

Question ID : 1679436268

Ans  1. Conservatism

2. Disclosure

3. Consistency

4. Materiality

Q.5 Which of the following is NOT an element for setting up of objectives?

Question ID : 1679436255

Ans  1. Starting point or the present position

2. Terminal point or the expected result

3. Initiation of Proper Control Mechanism

4.

Specified time duration by which the objectives are to be achieved

Q.6 The value of assets are usually shown in the balance sheet on the basis of:

Question ID : 1679436269

Ans  1. Unexpired Cost Value

2. Replacement Cost Value

3. Market Value

4. Revaluated Cost Value

Q.7 For promoting a beauty salon, which of the following marketing models would give the best results?

Question ID : 1679436262

Ans  1. Cloud Marketing

2. Seasonal Marketing

3. Personal Selling

4. Mass Selling

Q.8 Which of the following will be the journal entry when notary charges are paid by a third party in connection with Bill of Exchange?

Question ID : 1679436271

Ans  1. Third Party A/C                  Dr.  
  To Acceptor's A/C

2. Bank A/C    Dr.  
  To Acceptor's A/C

3. Acceptor's A/C                                  Dr.  
  To Bank A/C

4. Drawer's A/C                                      Dr.  
  To Bank A/C

Q.9 The subject matter of Accounting Standard 20 is:

Question ID : 1679436267

Ans  1. Accounting for Amalgamation

✓ 2. Earnings per Share

✗ 3.

Consolidated Balance Sheet of Holding Company

✗ 4. Employee Stock Option Plan

Q.10 Which of the following is NOT a part of the 4Ps of Marketing?

Question ID : 1679436264

Ans ✗ 1. Place

✗ 2. Price

✓ 3. Projection

✗ 4. Product

Q.11 Which of the following options best explains a Bank Reconciliation Statement?

Question ID : 1679436270

Ans ✗ 1. It is a part of Cash Book

✓ 2. It is a separate statement

✗ 3. It is a sub-division of a journal entry

✗ 4. It is a ledger account

Q.12 This entity is created by a special law. Defining its objectives, powers and privileges while prescribing the form of management and its relationship with government departments are the feature of

Question ID : 1679436256

Ans ✗ 1. Government Companies

✗ 2. Departmental Undertakings

✗ 3. Multi-National Companies

✓ 4. Public Corporations

Q.13 \_\_\_\_\_ is a type of marketing research method whereby information is collected from published and other written sources to analyse and interpret the outcome.

Question ID : 1679436263

Ans ✗ 1. Observation Method

✓ 2. Desk Research

✗ 3. Field Investigation

✗ 4. Experimental Method

Q.14 Which of the following is the primary difference between the old and new concept of marketing?

Question ID : 1679436261

Ans ✗ 1. Product Focus

✗ 2. Production

✓ 3. Consumer Satisfaction

✗ 4. Distribution and Sales

Q.15 Which of the following is NOT a part of the scope of Marketing?

Question ID : 1679436265

Ans ✗ 1. Distribution channel

✗ 2. After sales service issues

✗ 3. Pricing methods and policies

✓ 4. Recruiting people for marketing

Q.16 Which of the following theories has NO direct bearing on Capital Structure?

Question ID : 1679436254

- Ans
- 1. Net Income Approach
  - 2. Net Operating Income Approach
  - 3. Arbitrary Pricing Approach
  - 4. Modigliani-Miller Approach

Q.17 Which of the following is primarily NOT a key activity performed by a Finance Manager?

Question ID : 1679436252

- Ans
- 1. Making Retrenchment Strategies
  - 2. Making Investment Decisions
  - 3. Performing Financial Planning
  - 4. Doing Financial Analysis

Q.18 \_\_\_\_\_ is NOT a credit rating agency.

Question ID : 1679436253

- Ans
- 1. CARE
  - 2. CRAII
  - 3. ICRA
  - 4. FITCH

Q.19 Which of the following authors belongs to the Modern Era of Marketing?

Question ID : 1679436259

- Ans
- 1. Tousley and Clark
  - 2. E. J. McCarthy
  - 3. Edward and David
  - 4. Pyle

Q.20 Which of the following software assists in accounting?

Question ID : 1679436258

- Ans
- 1. MS Access
  - 2. Audacity
  - 3. Corel Draw
  - 4. Tally

Section : Subject Related

Q.1 Acquiring a machinery for long-term use by selling a part of building will result in \_\_\_\_\_ in a fund flow statement.

Question ID : 1679436290

- Ans
- 1. proportionate increase in the application of funds
  - 2. increase in the source of funds
  - 3. no flow of funds
  - 4. increase in the application of funds

Q.2 \_\_\_\_\_ is the process of creating, sharing, using and managing the existing learning and information of an organisation while facilitating a multidisciplinary approach of achieving organisational objectives by making the best use of the learning coupled with thought processes.

Question ID : 1679436280

- Ans
- 1. Personnel Management
  - 2. Strategic Management
  - 3. Knowledge Management
  - 4. Logistics Management

Q.3 ISO, as a process of business standardisation, stands for:

Question ID : 1679436281

- Ans
- 1. Integrated Organization for Standardization
  - 2. Indian Organization for Standardization
  - 3. International Organization for Standardization
  - 4. Inter-Globe Organization for Standardization

Q.4 \_\_\_\_\_ comprises a range of accounting models designed to correct problems arising from historical cost accounting in comparison to rise in the prices subsequently:

Question ID : 1679436284

- Ans
- 1. Branch and Departmental Accounting
  - 2. Inventory Accounting
  - 3. Inflation Accounting
  - 4. Human Resource Accounting

Q.5 Who among the following is closely associated with Marketing Management?

Question ID : 1679436288

- Ans
- 1. Alfred Marshall
  - 2. Alfred Nobel
  - 3. Philip Kotler
  - 4. Mohammad Younis

Q.6 The process of reaching out to the maximum number of possible candidates having potential to perform a job and encouraging them to apply for the same job is called:

Question ID : 1679436278

- Ans
- 1. Motivation
  - 2. Placement
  - 3. Recruitment
  - 4. Selection

Q.7 Which of the following reports is NOT a part of Management Information System?

Question ID : 1679436289

- Ans
- 1. Cash Flow Statements
  - 2. Books of Original Entry
  - 3. Master Budget Statements
  - 4. Funds Flow Statement

Q.8

Question ID : 1679436285

Following information has been given:

Annual Usage – 8000 units

Cost Per Unit – ₹ 30

Buying Cost – ₹ 15 per order

Calculate the Economic Order Quantity.

- Ans
- 1. 420
  - 2. 450
  - 3. 380
  - 4. 400

Q.9 The distinction between capital and revenue transactions are necessary for preparation of:

Question ID : 1679436272

- Ans
- 1. Cash Flow Statement
  - 2. Fund Flow Statement
  - 3. Final Account
  - 4. Receipt and Payment Account

Q.10 Which of the following is NOT an element of a Cash Flow Statement?

Question ID : 1679436291

- Ans
- 1. Operating Activity
  - 2. Procuring Activity
  - 3. Financing Activity
  - 4. Investing Activity

Q.11 Which of the following items should NOT be entered in Receipts and Payments Account of a club formulated for social gatherings?

Question ID : 1679436273

- Ans
- 1. Loss on sale of old furniture
  - 2. Various payments made towards expenses incurred
  - 3. Sale of old newspapers
  - 4. Subscription received in advance

Q.12 Which of the following is NOT a contemporary impact of business service through technological advancement?

Question ID : 1679436274

- Ans
- 1. Mobile apps for banking and other services
  - 2. Advertisements in print media
  - 3. Emergence of paperless transactions
  - 4. e-Retailing and doorstep delivery

Q.13 Find the odd one out with regard to Export-Import business.

Question ID : 1679436276

- Ans
- 1. Letter of Credit
  - 2. SEZs
  - 3. Micro Finance
  - 4. EXIM Bank

Q.14 Which of the following is the highest level need as per Professor Abraham Maslow's hierarchy of needs?

Question ID : 1679436279

- Ans
- 1. Social Need
  - 2. Physiological Need
  - 3. Safety Need
  - 4. Self-Actualisation Need

Q.15 Impatient, achievement-oriented people are classified as:

Question ID : 1679436277

- Ans
- 1. Introvert Personality
  - 2. Extrovert Personality
  - 3. Type A Personality
  - 4. Type B Personality

Q.16 Which among the following is NOT a Database Management Software?

Question ID : 1679436286

- Ans
- 1. Oracle
  - 2. Audacity Pro
  - 3. IBM DB2
  - 4. My SQL

Q.17 As a byproduct of Quality Circle, \_\_\_\_\_ means improvement over an improvement, simply saying continuous improvement.

Question ID : 1679436282

- Ans
- 1. Kaizen
  - 2. Funso
  - 3. Hinshitshu
  - 4. Total Quality Management

Q.18 Which of the following CANNOT be regarded as a business service?

Question ID : 1679436275

- Ans
- 1. Transportation and logistics
  - 2. Insurance services
  - 3. Donation given
  - 4. Personal banking

Q.19 The basic difference between Traditional Accounting and Human Resource Accounting is:

Question ID : 1679436287

- Ans
- 1. Identifying and reporting investments made in employees
  - 2. Method of valuation of stock in trade
  - 3. Basic principles of accounting
  - 4. Method of revenue recognition

Q.20 Which of the following is the primary differentiating factor between ADR and GDR, as a part of depository receipt?

Question ID : 1679436283

- Ans
- 1. Validity of the Instruments
  - 2. Type of Financial Product

3. Area of Operation

4. Negotiability

Section : Subject Related

Q.1 Special educators help teachers in:

Question ID : 1679436311

Ans  1. Talking to students

2. Remediation

3. Instructing

4. Reporting

Q.2 In machine language, the presence of an electric pulse followed by the absence of another electric pulse is represented as:

Question ID : 1679436305

Ans  1. (01)

2. (1)

3. (10)

4. (0)

Q.3 Leela at 11 months looked for help from her mother to pick up a doll from the top of a table but at the age of two she pulled a chair and climbed on it to reach the doll. What development had taken place?  
Complete the sentence choosing the correct option.

Question ID : 1679436292

Ans  1. Physical development

2. Emotional development

3. Cognitive and physical development

4. Language development

Q.4 Education of girls is seen as "Education for social cohesion rather than Social progress" In which of the following documents?

Question ID : 1679436298

Ans  1. NPE 1986

2. NPERC 1990

3. NCFSE 2000

4. NCF 1975

Q.5 The class scheduled to go on an educational tour to a forest. What could be the best alternate plan the teacher can have for Ashish who uses crutches to walk?

Question ID : 1679436310

Ans  1. Give him a holiday

2.

Ask him to stay back in class and complete an assignment

3. Buddy system for mutual support

4. A movie show

Q.6 Ramesh secured 15th rank. Which type of test was this evaluation based on?

Question ID : 1679436308

Ans  1. Norm referenced

2. Standardized



3. Criterion referencing

4. Diagnostic

Q.7 Concept formation is a result of:

Question ID : 1679436295

Ans  1. Teaching

2. Drilling

3. Perceptions

4. Memorising

Q.8 Inclusive Education policy is an initiative to support the larger objective of \_\_\_\_\_.  
Choose the right option

Question ID : 1679436293

Ans  1. Girl child education

2. Special needs education

3. Minority education

4. Education for all

Q.9 The objective of poems in languages is to learn:

Question ID : 1679436303

Ans  1. Action

2. Aesthetics and varied expression

3. Singing

4. Rhythm

Q.10 A social science lesson takes responsibility of inculcating which of the following values?

Question ID : 1679436299

Ans  1. Appreciation of land, culture and heritage

2. Knowledge about location of resources

3. Understanding population trends

4. Awareness about technology

Q.11 Which of the following is the epistemological basis for scientific knowledge, according to pragmatists?

Question ID : 1679436306

Ans  1. Problem solving

2. Experiments

3. Opinions

4. Interpretations

Q.12 Technology aided learning can substitute a teacher effectively when we use:

Question ID : 1679436300

Ans  1. Interactive e-lessons

2. Programmed learning

3. PowerPoint presentations

4. Audio-visual aids

Q.13

What does the acronym HTML stand for?

- Ans
- 1. Hyper Text Multiple Language
  - 2. Hyper Transfer Marking Language
  - 3. Hypertext Marking Logic
  - 4. Hypertext Markup Language

Q.14 Which element do debate and extempore speech help to develop?

Question ID : 1679436296

- Ans
- 1. Reading fluency
  - 2. Writing skill
  - 3. Emotional intelligence
  - 4. Being articulate in speech

Q.15 Constructivist development model by Vygotsky signifies:

Question ID : 1679436294

- Ans
- 1. Learning by doing
  - 2. Reading
  - 3. Working individually
  - 4. Discussing with peers

Q.16 Which of the following is a key mathematical skill?

Question ID : 1679436297

- Ans
- 1. Illustrating
  - 2. Observing
  - 3. Drawing
  - 4. Computing

Q.17 Science teachers can enhance their proficiency through reading by:

Question ID : 1679436301

- Ans
- 1. Discussion with colleagues
  - 2. Updating with latest scientific developments
  - 3. Substantiating lessons with latest scientific developments
  - 4. Giving home assignments

Q.18 Taking feedback from children after the lessons is:

Question ID : 1679436309

- Ans
- 1. A Classroom Assessment Technique
  - 2. Lesson planning
  - 3. Reporting
  - 4. Assessment

Q.19

Which quality of a test reflects its desired outcome?

Question ID : 1679436307

- Ans
- 1. Reliability
  - 2. Validity
  - 3. Functionality
  - 4. Feasibility

Q.20 Story telling comes from the art of:

Question ID : 1679436302

- Ans
- 1. Explaining
  - 2. Narrating
  - 3. Memory
  - 4. Acting